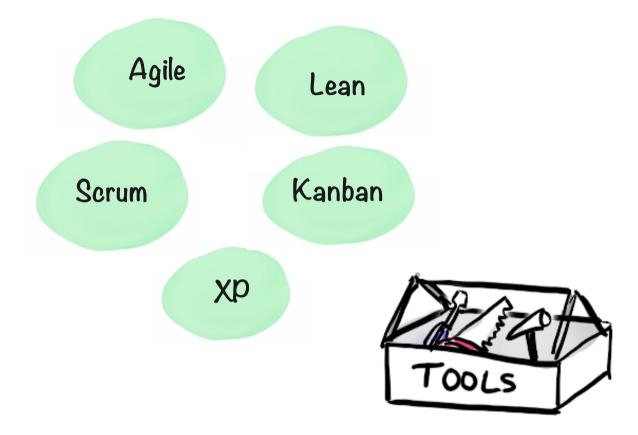
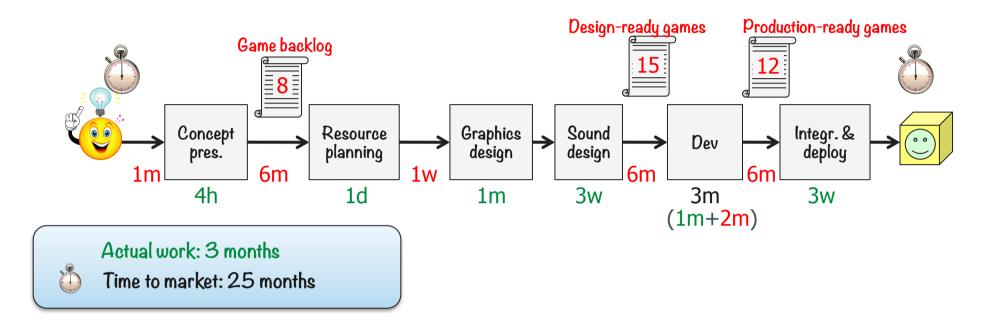


Chapter 1 Helping companies improve





Case study: Game development company





100% resource utilization = 0% flow

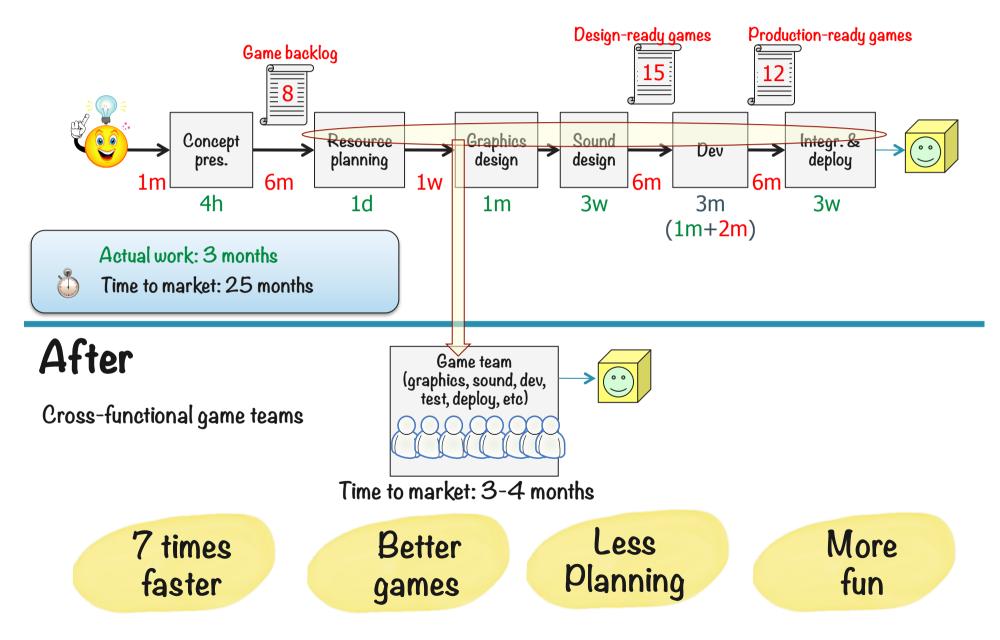
Max utilization, Slow flow

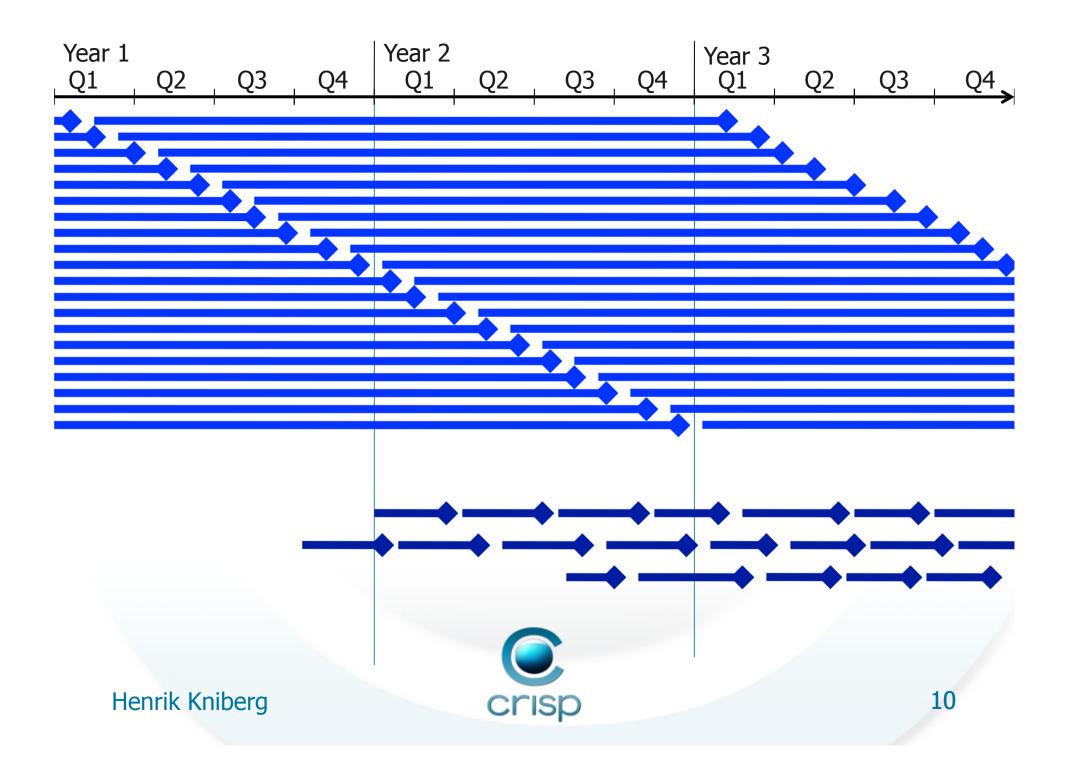


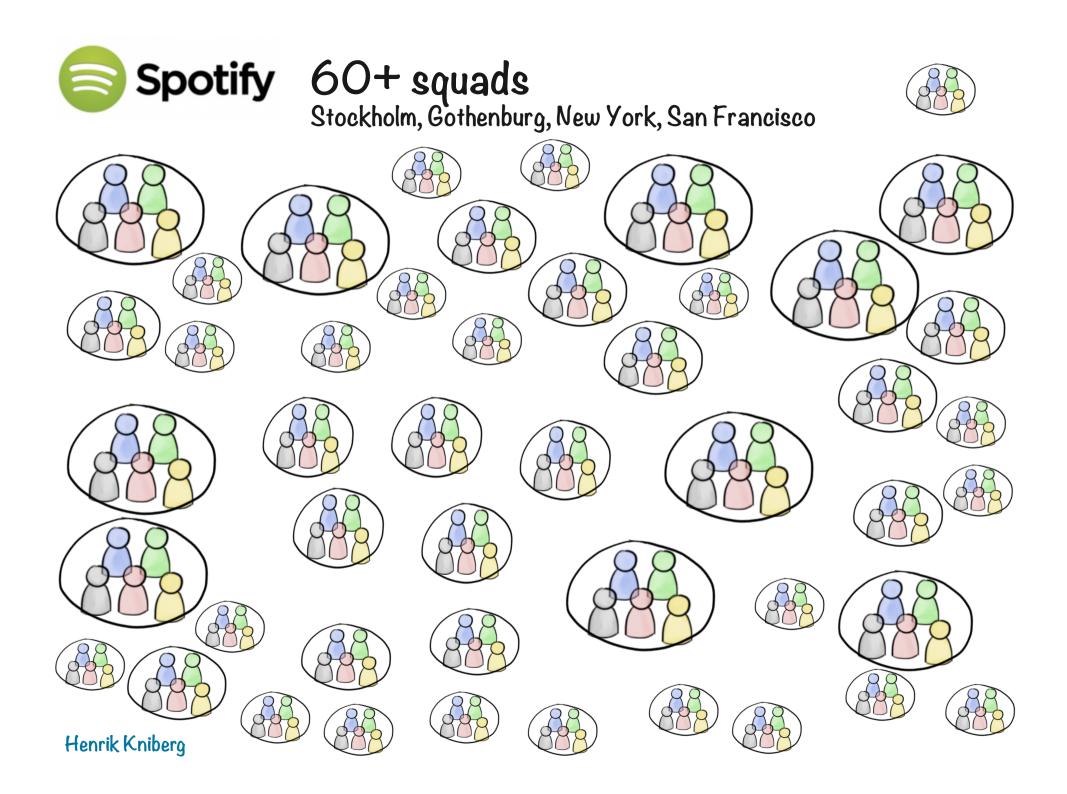
Medium utilization, Fast flow



Before







Spotify Squad Cross-functional Self-organizing End to end responsibility

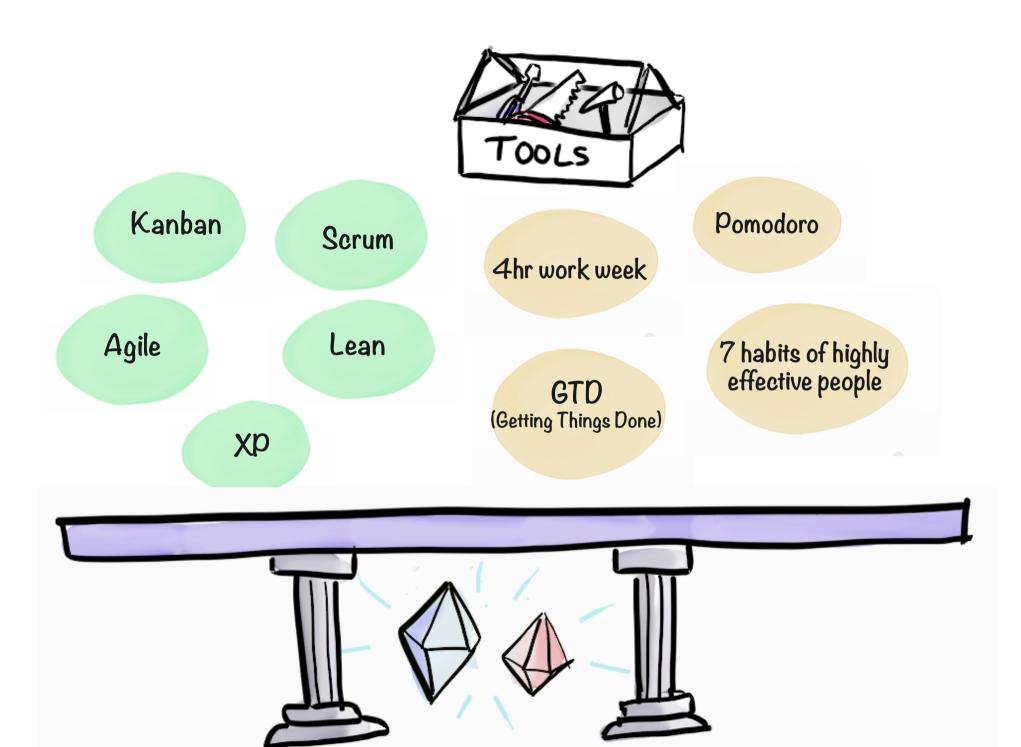


Some powerful principles

- Optimize for flow, not resource utilization
- Focus on value, not output
- Visualize work in progress
- Do few things at a time
- Adaptive planning

Chapter 2 Helping yourself improve







Where do you find the time?



l day = 24 hours

l w	eek	(=	168	3 ha	ours	

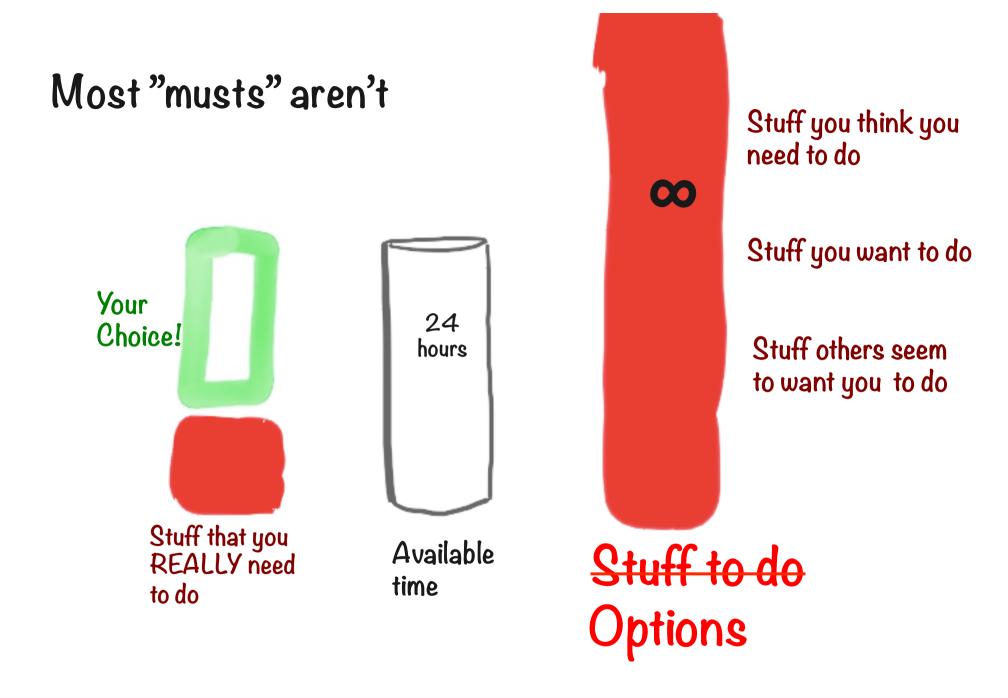
1 life \approx 700,000 hours

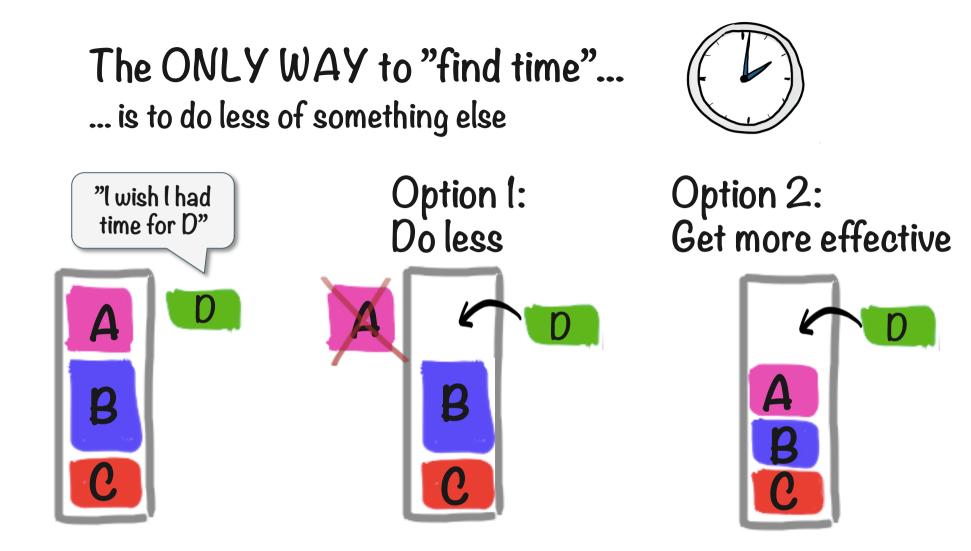
urs			
		tatalah kacama kacam Kacama kacama kacama Kacama kacama	

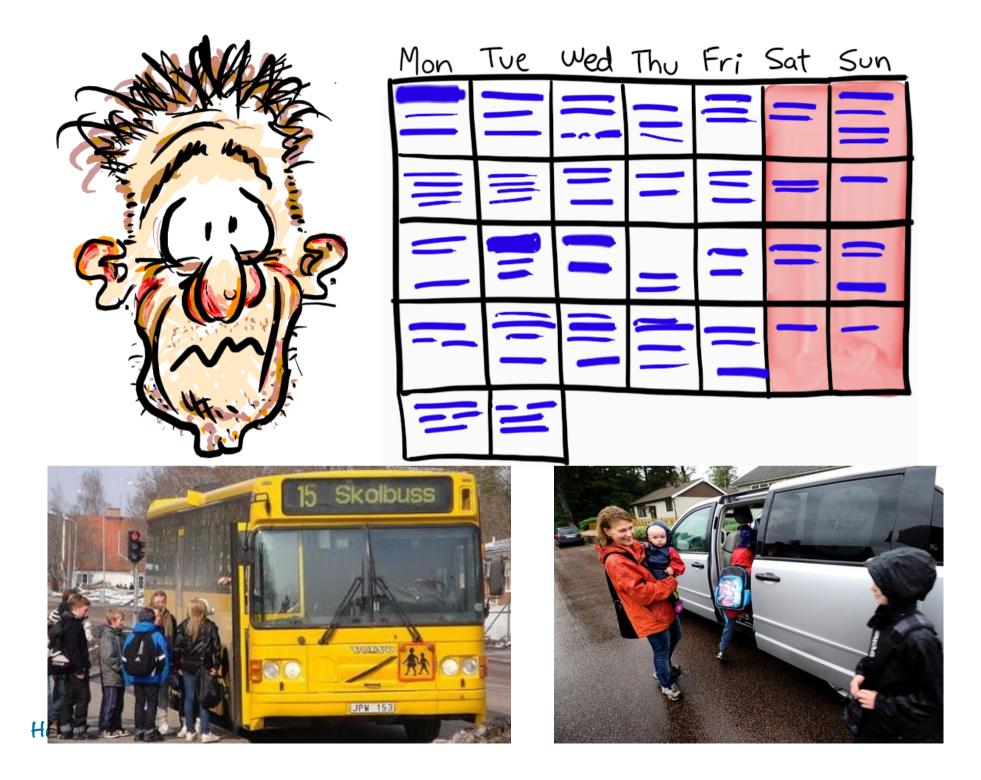




Stuff To Do > Available Time



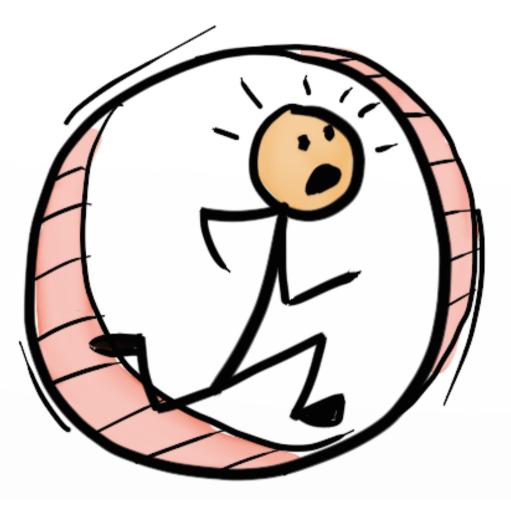


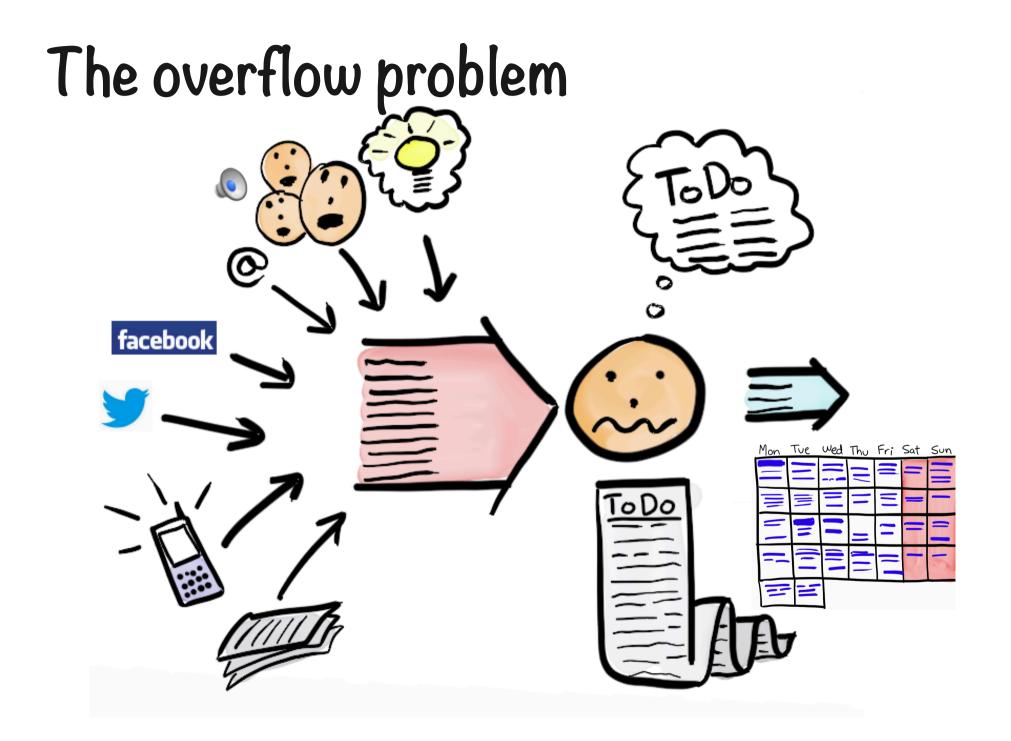




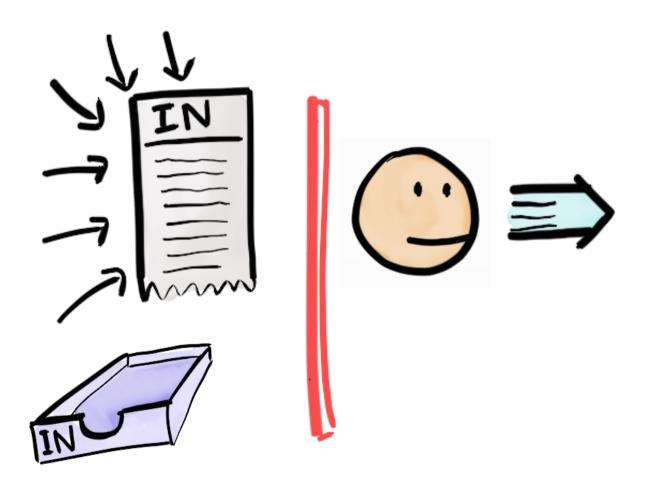


Chapter 3 How to control the hamster wheel

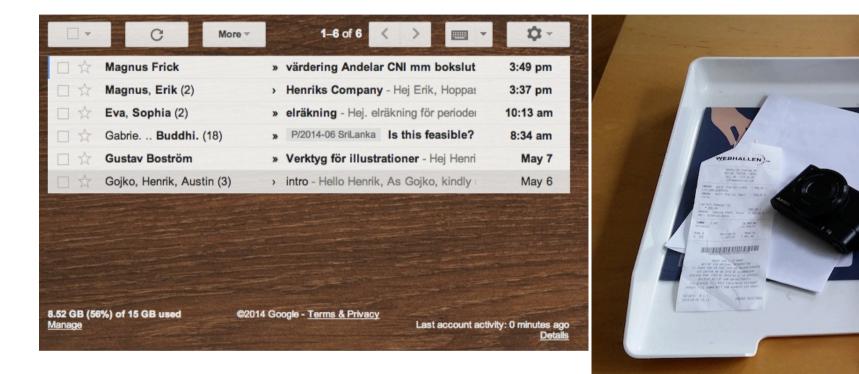




First step: Isolate the noise



Inbox = ONLY new stuff!



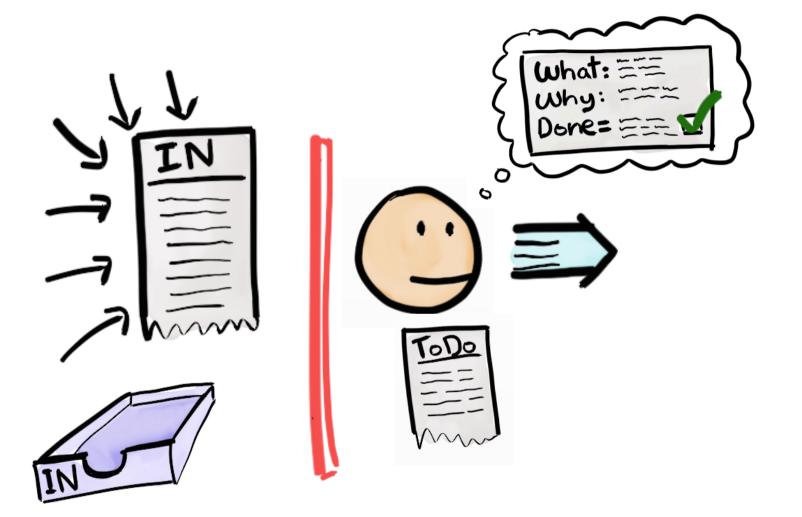


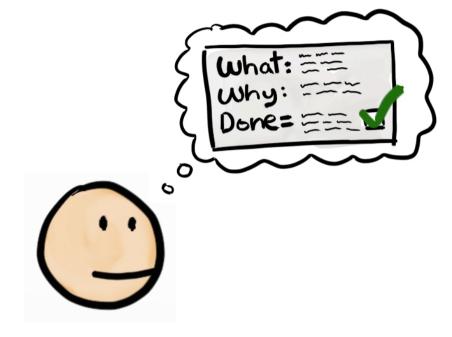
Sounds familiar?

Yes, you are correct. Most of this stuff is...



Do I thing until Done



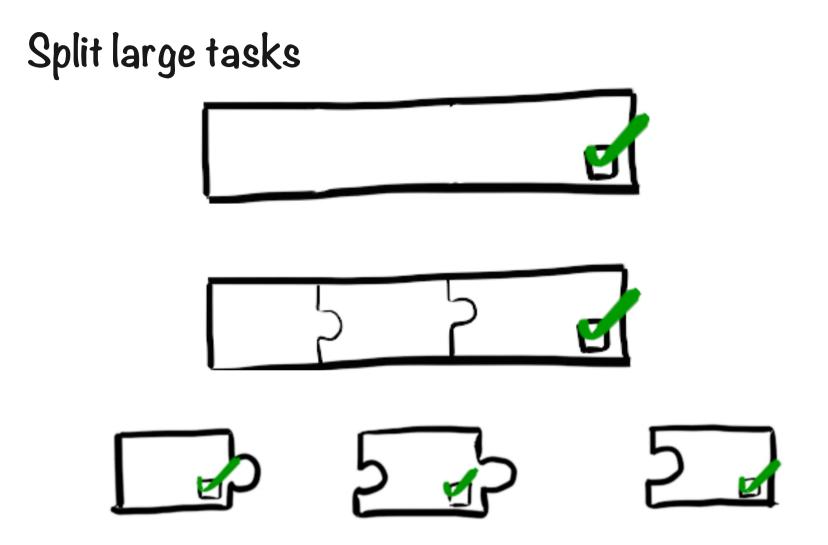


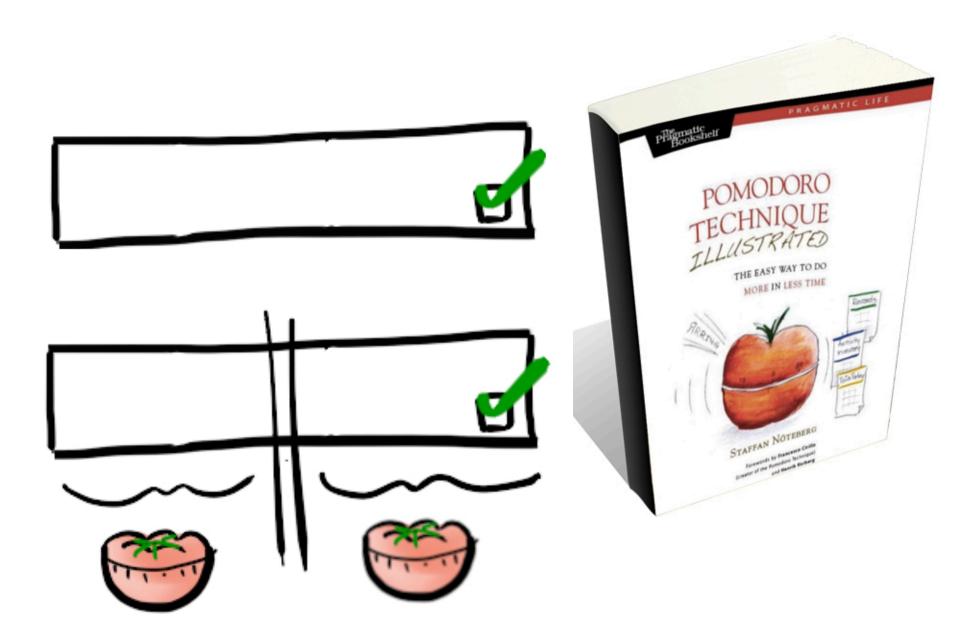
3. FALEBOOK - 550

As a: Facebook connected User.

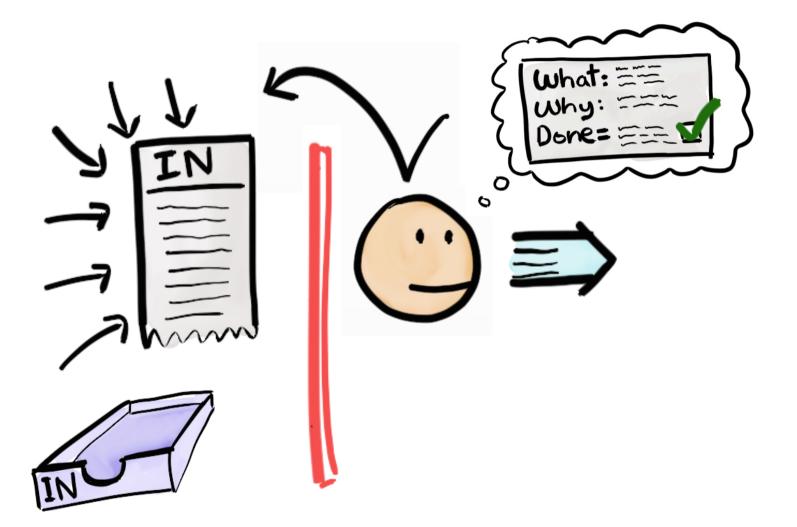
I want to: be able to login without using my face book credentials So that I: feel more comfortable using Spotify since they cannot see my facebook-name and prud. DoD: Tested and released.

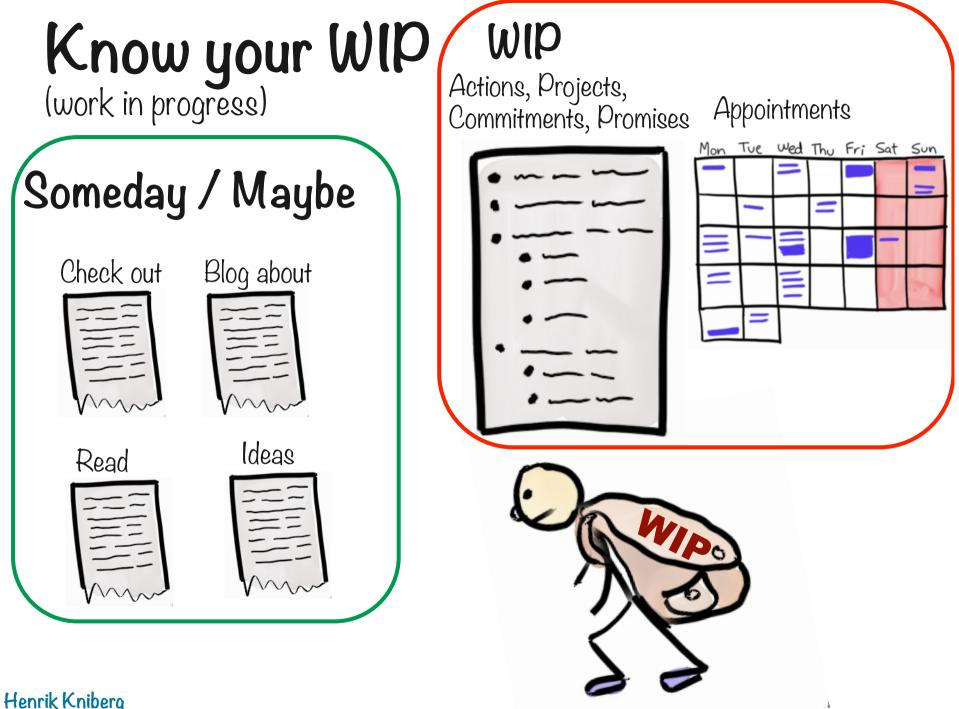
UNISHARK-219

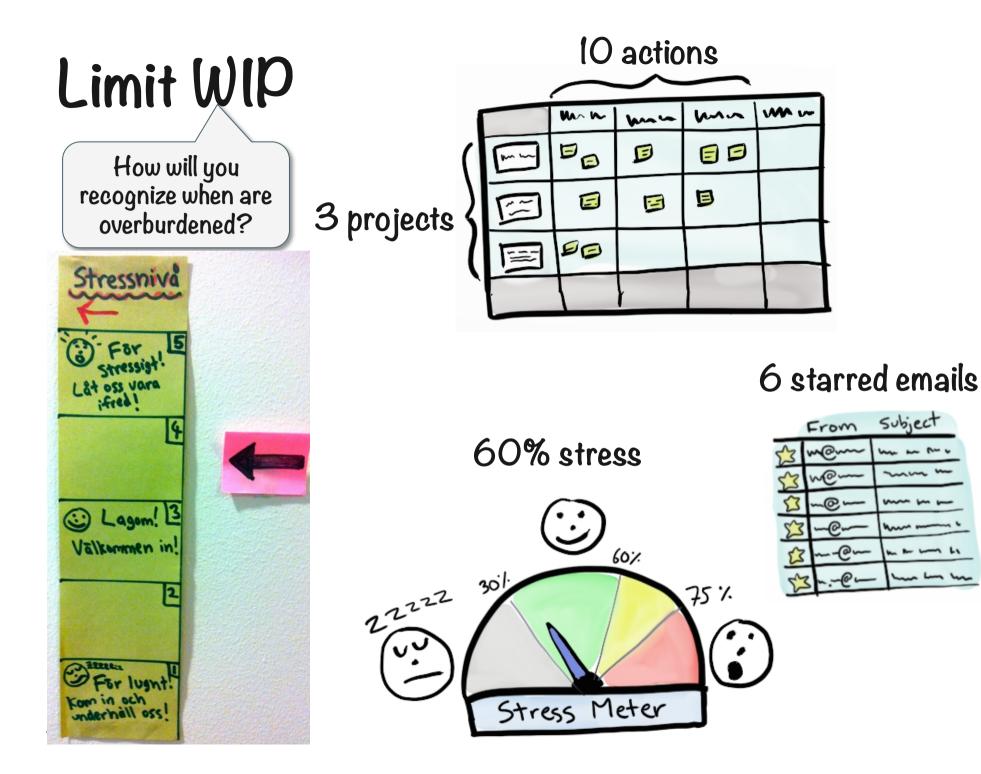




Action mode = Teflon mode

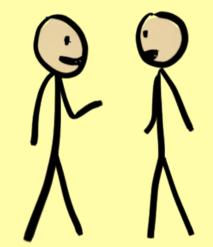


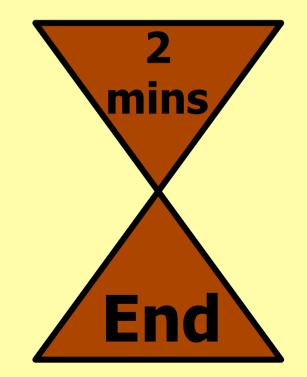




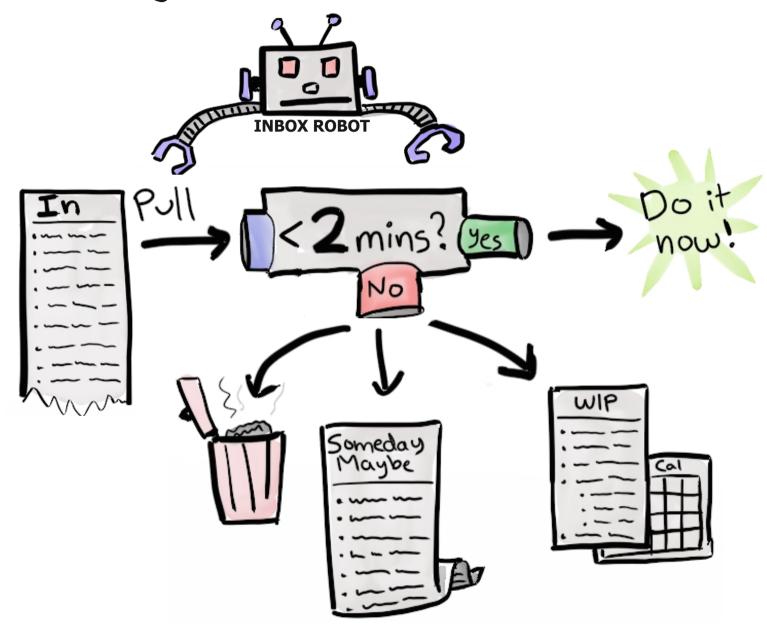
2 minute standup discussion

How do you recognize when you are overburdened?
How can you visualize & limit your personal WIP?





Learn how to get inbox to zero



2 minute rule

÷	<	>		Î	0	-		Action	WaitingOn	SomedayMaybe		Project 💌
int	ro	Z										
😑 🔲 Check if I can go to London Nov 6-7												
1	Add a Note											
Last edited 1 second ago												
Inbox x												
Gojko Adzic Hi Henrik, I'd like to introduce Austin, who works for Skills Matter in Londo May 2												
8	Henri	k Knit	berg Tha	anks fo	or the p	ass. /H	lenrik					Мау
Ð	Austi to Hel		ana, Hen		cillsmat	ter.con	n <u>via</u> kr	niberg.con	n		1:3	7 PM (56 minutes ago
	Hello	Henrik	,									

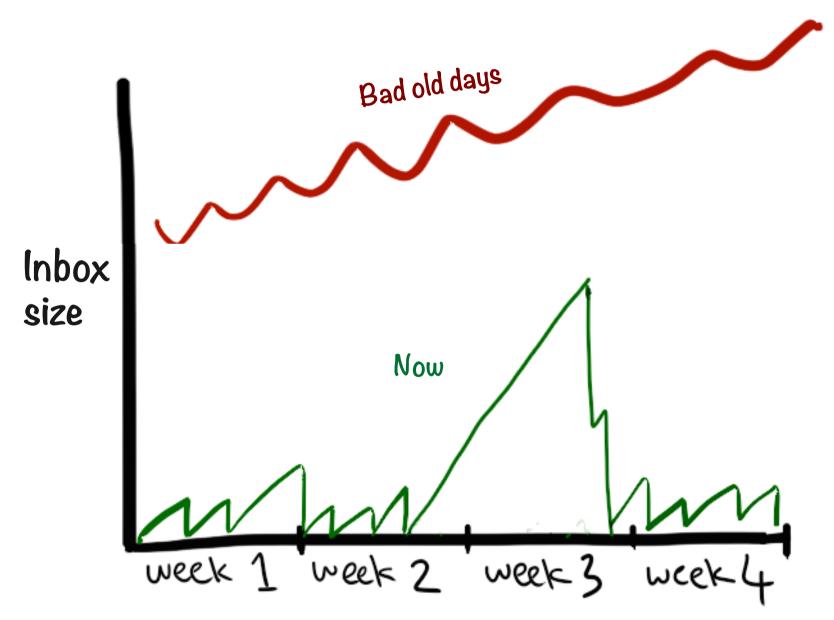
ActiveInbox

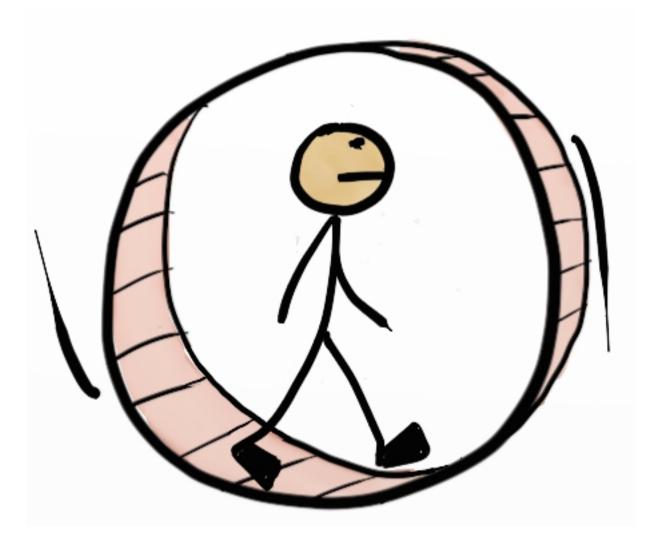
As Gojko, kindly mentioned Skills Matter are expanding our Agile Testing and BDD eXchange to encompass the dev the field in general. The eXchange, which is to take place on the 6th and 7th of November, is as much about delegat STOP when inbox is clear! Don't be an inbox junky!



Action mode: One action at a time. Ignore inbox.

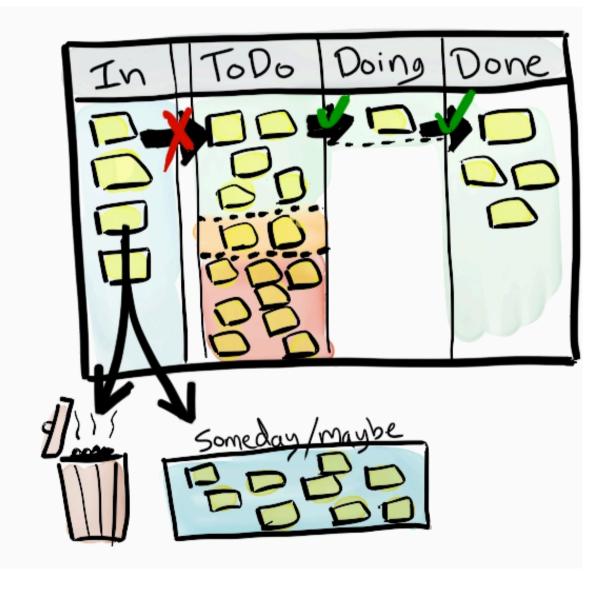
COMPOSE +	SELF	✓ Action	
Inbox (1)			Group By: None 👻 Sort By: Last Activity 👻
Sent Mail		Not In Any Group	
All Mail		Gojko, Henrik, Austin (3)	Matton intro- Hello Henrik, As Gojko, kindly mentioned Skills Matter are expanding our Agile Testing and BDD eXcha
Drafts			E Check if I can go to London Nov 6-7 [0/1]
Maction	10	Martin Elisabeth (13)	Action Eftertack- Tack för alla skratt man fått bara av den här tråden! :-)Ni är helt underbara hela högen!!!Flera per
📔 WaitingOn	2		i≡ Spara Ohsbilder [0/1]
Upcoming	0	Henrik Kniberg (1)	CSM Apr 1: Maila foton! Henrik Kniberghttp://www.crisp.se/henrik.kniberg+46 (0)70 492 5284
Masks	<u> </u>		https://plus.google.com/photos/118098662269074230134/albums/6008060733243933089?authkey=CICdr6eu8qrySw
PROJECTS	•	Magnus, Henrik (2)	raction privata deklarationen- Tack för infon! Och ja, jag vill gärna ha hjälp med privata deklarationen :o)/Henrik2014-
CONTEXTS	· ·		I Skicka in deklarationsunderlag till Magnus [0/1]
MAIL	•	Henrik, Lisa (2)	Action Here's how much the kids liked the apartment- Hi Henrik!Oh darn! Facebook won't let me view the photo ! I'd
Preferences		·	E Put the video on youtube [0/1]
Value Plus		Magnus, me (2)	Action saknade kvitton företagskort- Hej! Bifogat är specar för jan och feb för ditt företagskort. Kvitton jag saknar är
- To The state		Reza Farhang (1)	IAction Bild-
		Gustav, Henrik (2)	Action CrispCRM- Great! Jag fixar det./Henrik2014-02-07 11:48 GMT+01:00 Gustav Boström
			E Ta ner CrispCRM och sluta betala Heroku [0/1]
		Magnus Frick (1)	IAction lön 2014- Tjena Henrik, Som i tidigare email så vill jag bara kolla hur du vill göra med lönen för 2014.Brytpu
			i≡ Rese-traktamenten [0/1]
Saud - Contractor		Sophia Kniberg (1)	Reminder 2: DKV hälsa - birth marks- Boka tid hos hudläkare (Jan Eklind tillexempel) via DKV hälsa för
		Switch to Gmail Results.	
		8.51 GB (56%) of 15 GB used Manage	©2014 Google - <u>Terms & Privacy</u> Last account activity Open in 1 other i

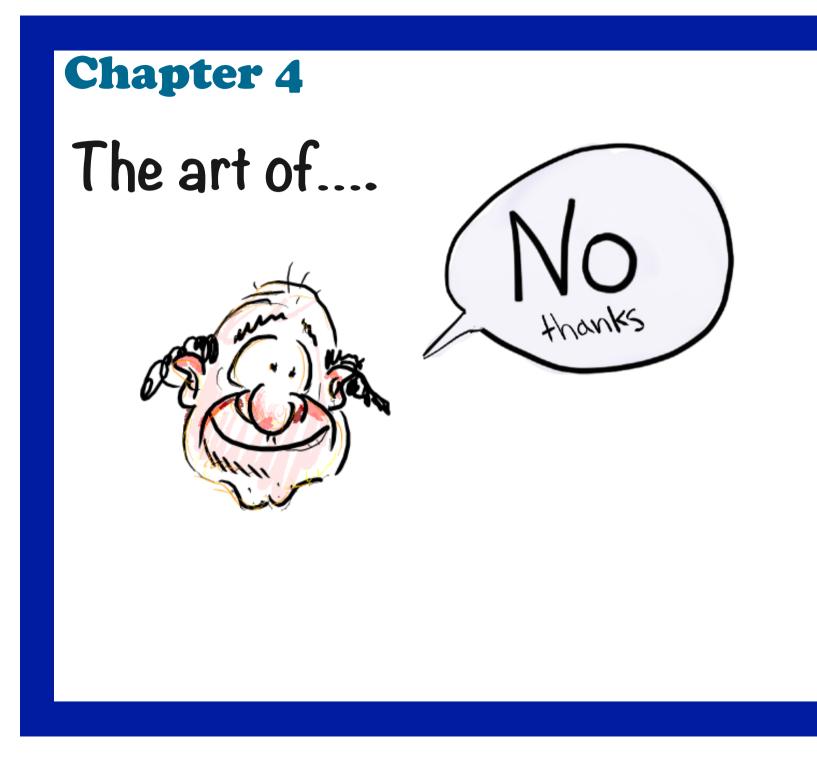




Too much WIP?

Stop Starting. Start Finishing!





Practice!

On a count of 3, say:

Practice!

On a count of 3, say:

"No thanks"



Template for fast & respectful No

<Thank You>

<Clear No> <Honest Reason>

<Suggestion (optional)>

Re: Management workshop

Hi,

Thanks for the invite! Unfortunately I'm fully booked at the moment.

Some of my colleagues may be available, let me know if I should forward this to them.

Regards,							
/Henrik	Re: Mentoring						
	Hi,						
	I'd love to help, but unfortunately this doesn't fit my priorities at the moment. Let me know if I should forward this to some of my colleagues.						
	Regards, /Henrik	Re: Conference in Prague					
	/ Iomix	Hi,					
		Thanks for the invite! Unfortunately my travel schedule is full so I can't make it.					
		Good luck with the event!					
Henrik Kı	niberg	Regards,					

2 minute standup & practice!

•Ask each other for favors.

Examples:

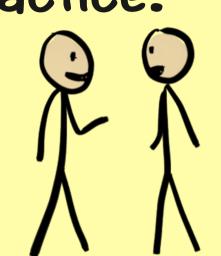
- Proof-read my presentation
- Help fix my slow computer
- Teach me to play guitar/golf/whatever
- Lead this new project

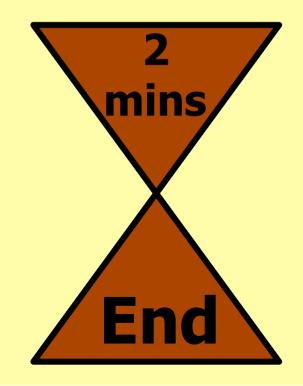
•Practice the fast & respectful No.

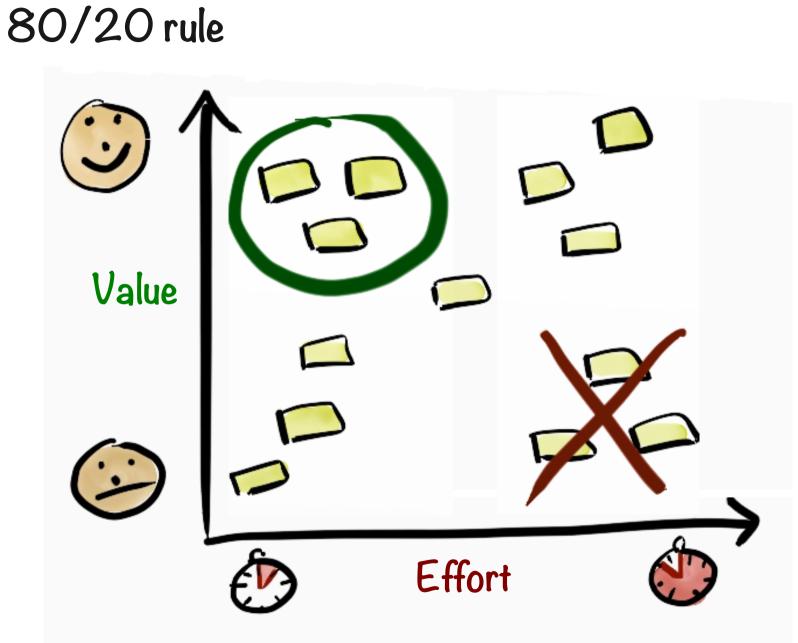
<Thank You>

<Clear No> <Honest Reason>

<Suggestion (optional)>

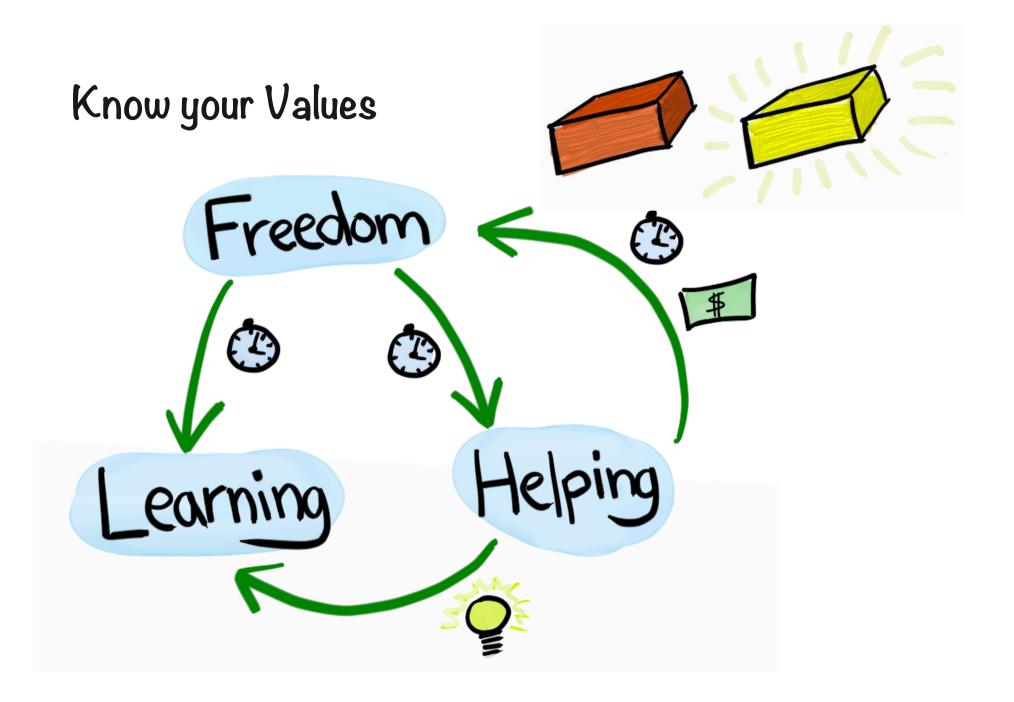




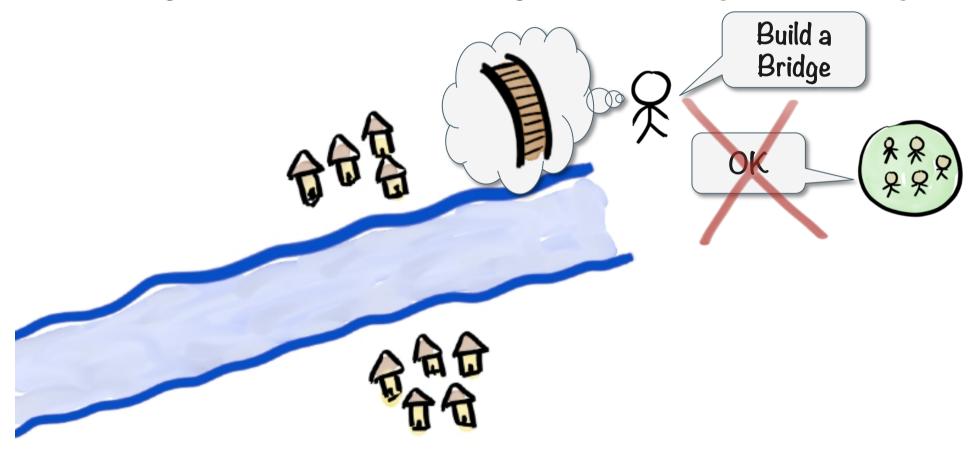


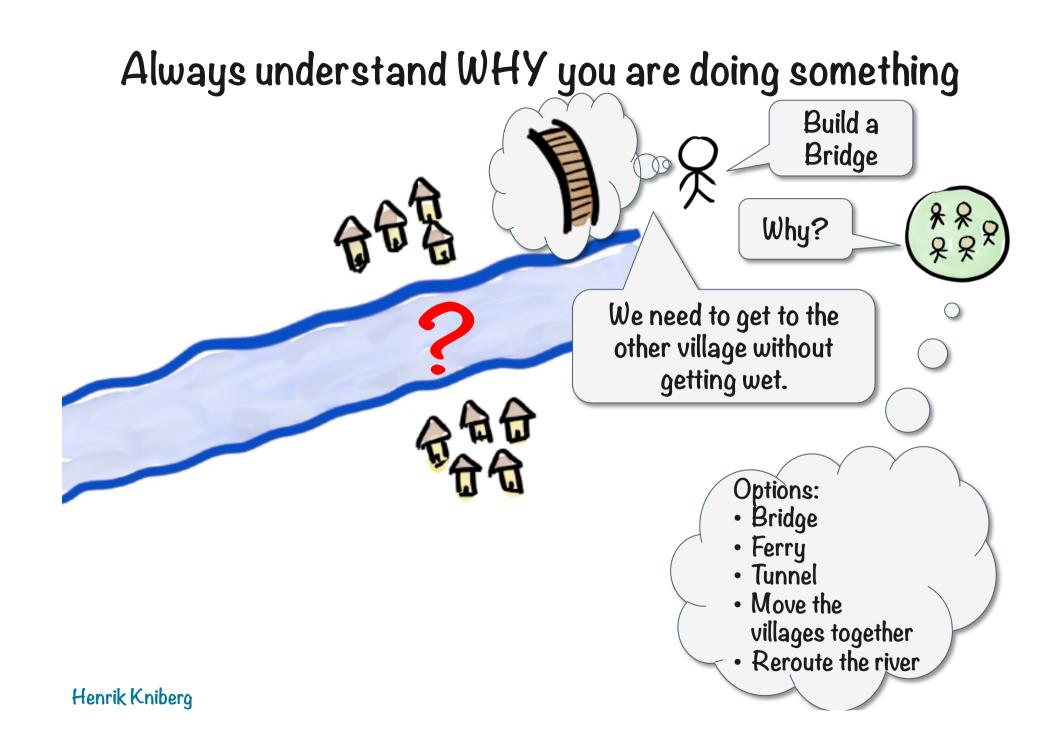
Maximize Value, not Output



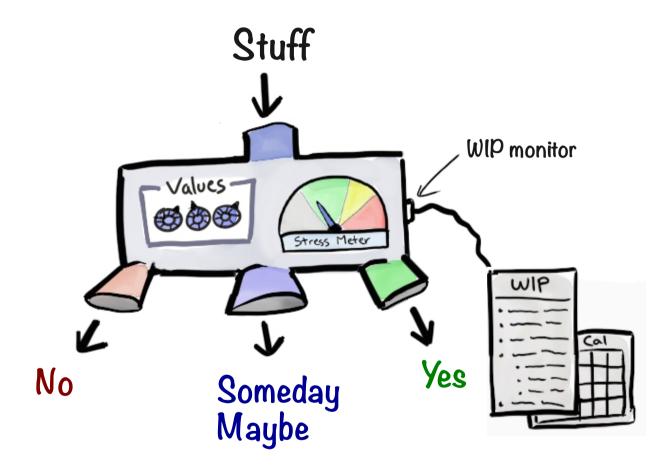


Always understand WHY you are doing something

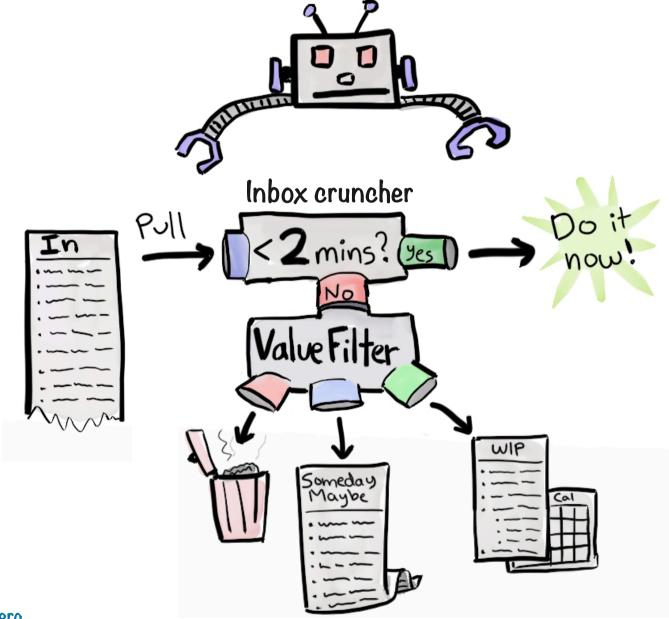




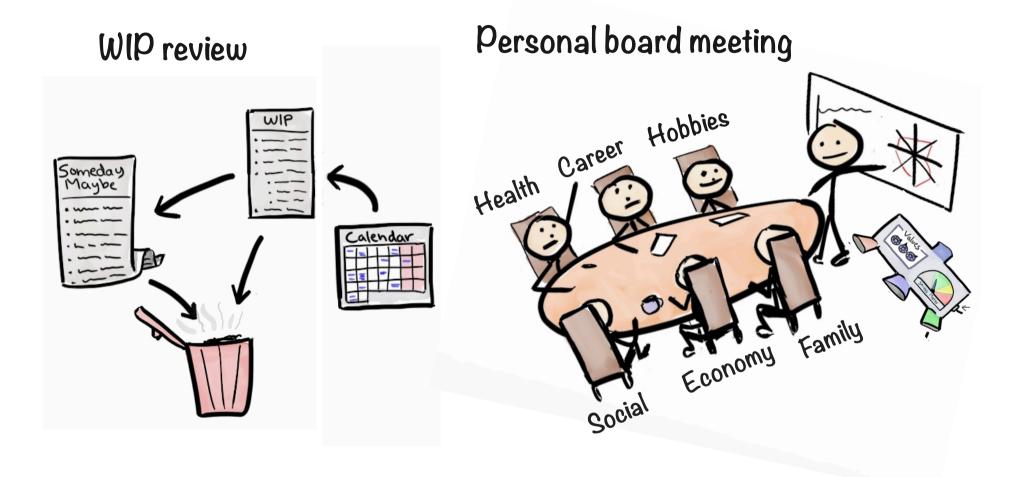
Create a value filter



Install the value filter



Schedule time for focused personal reflection

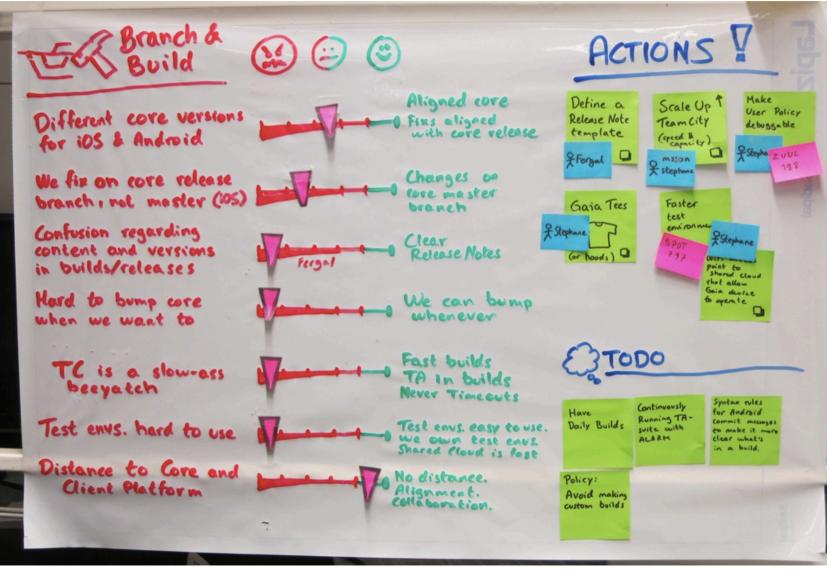


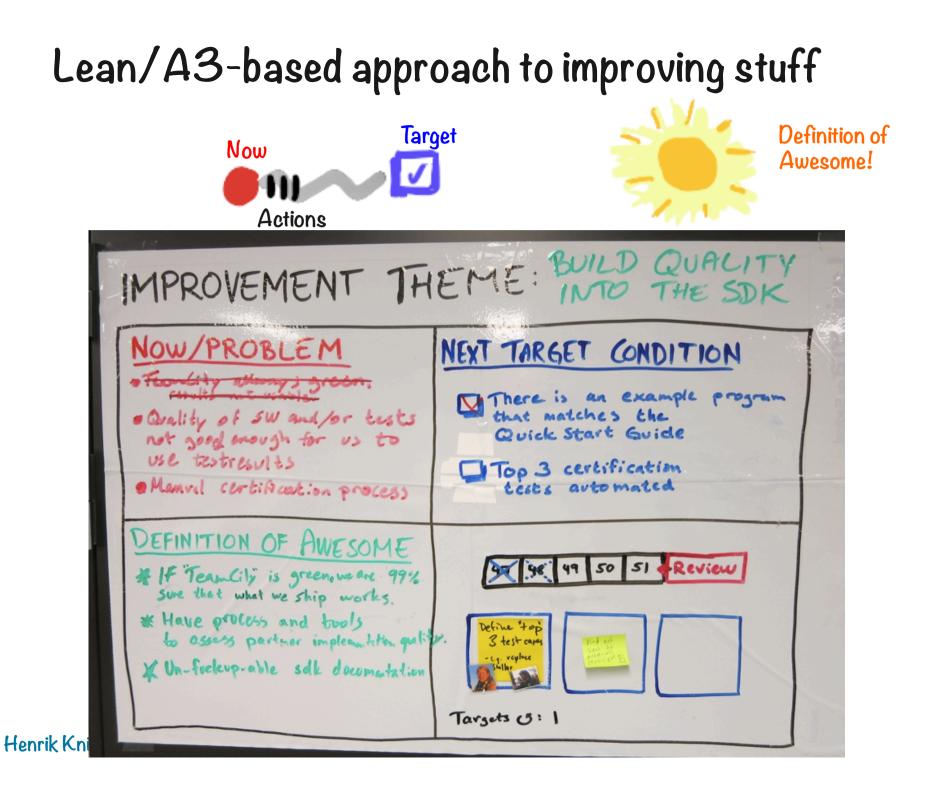
Team reflection





Visualizing Awesomeness







- You are awake at least 110 hours per week
- Are you willing to reserve 1% of this time, to make the other 99% more effective & pleasant?

• Then do it. Now.







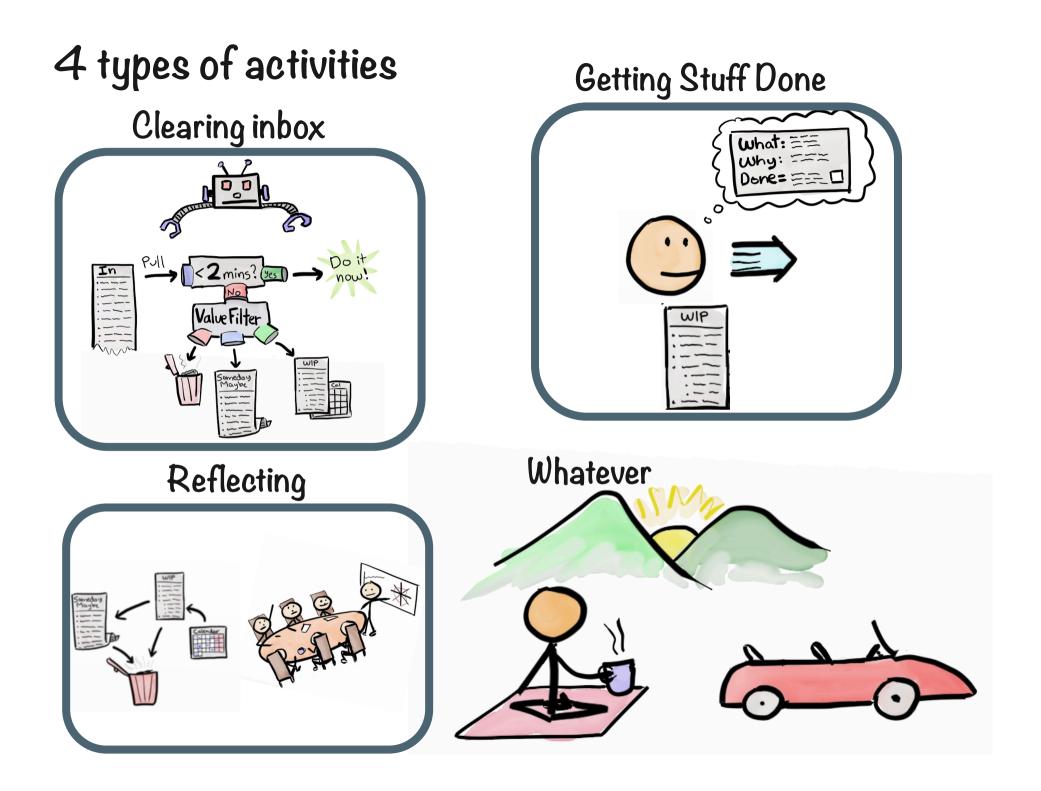


hou



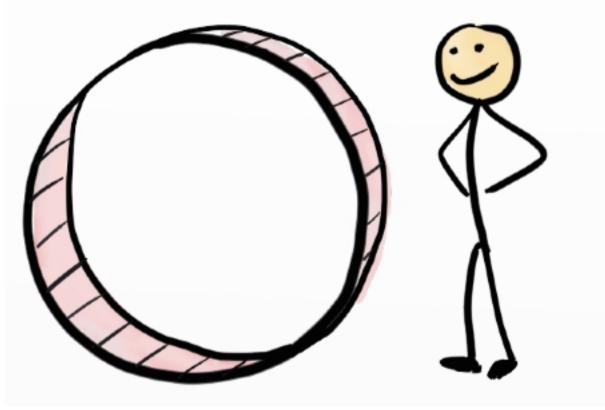
1 hour

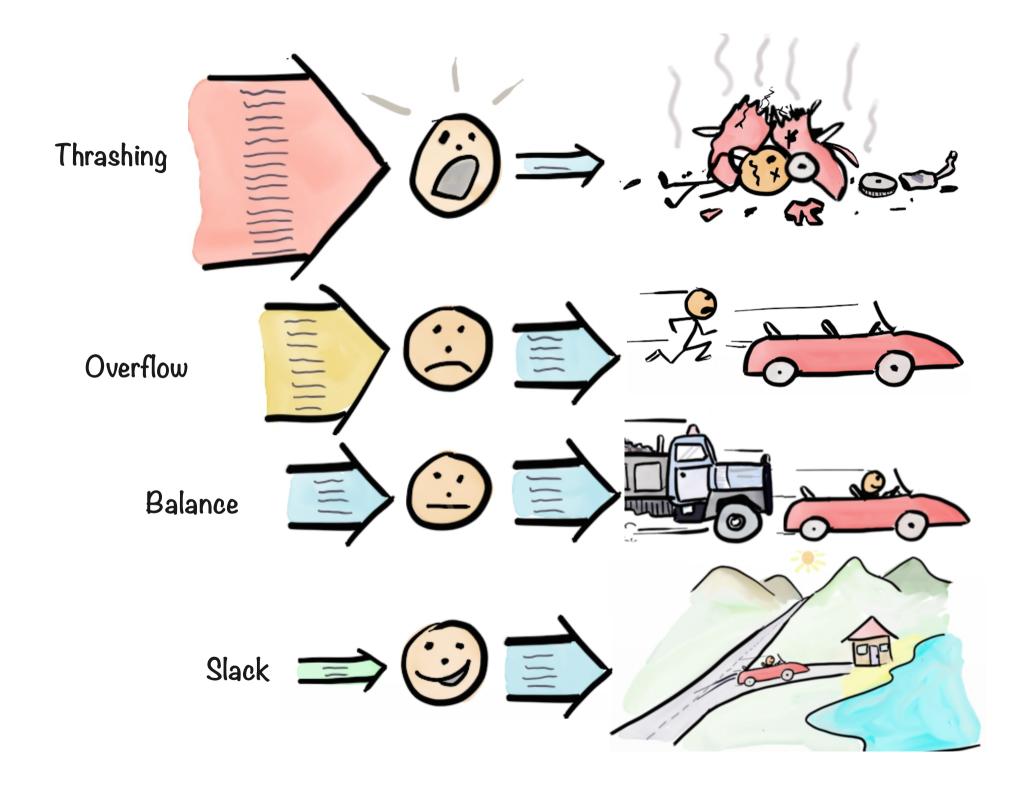


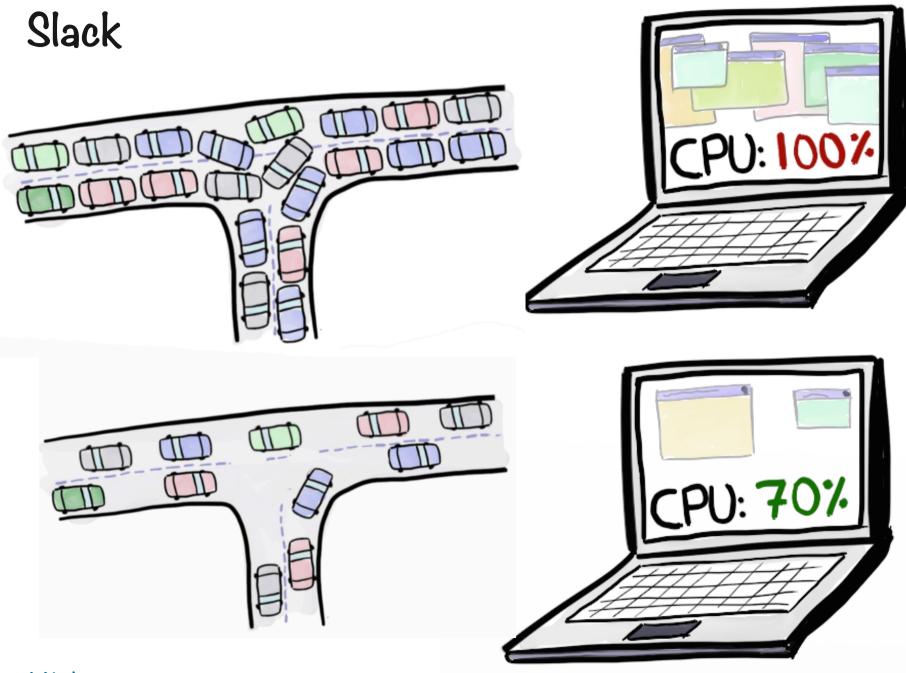




Chapter 5 Getting OFF the hamster wheel

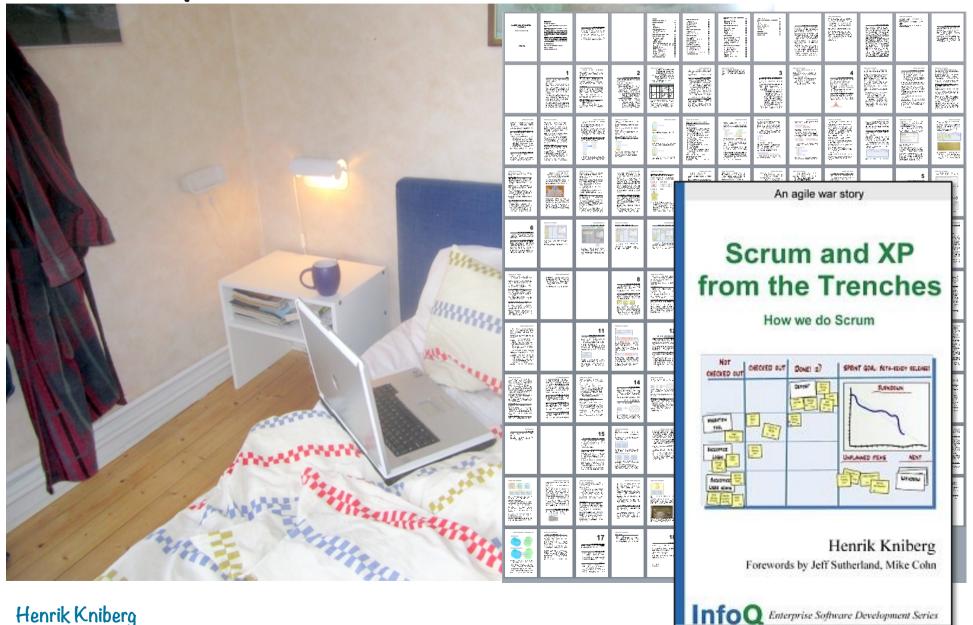


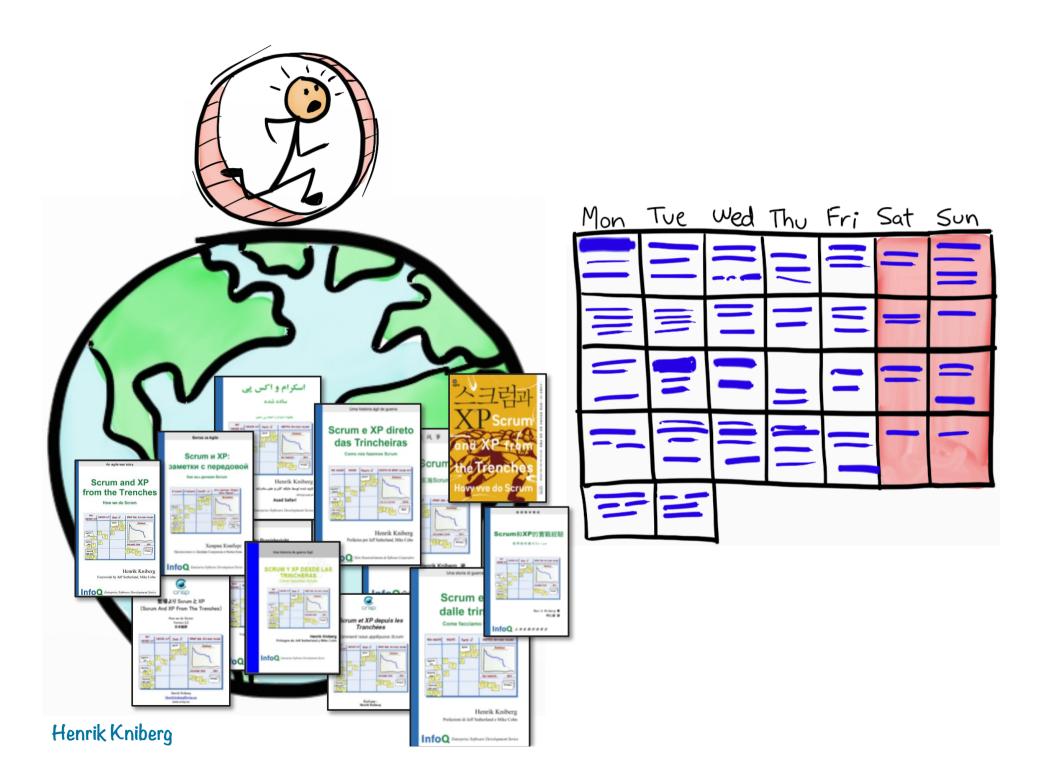


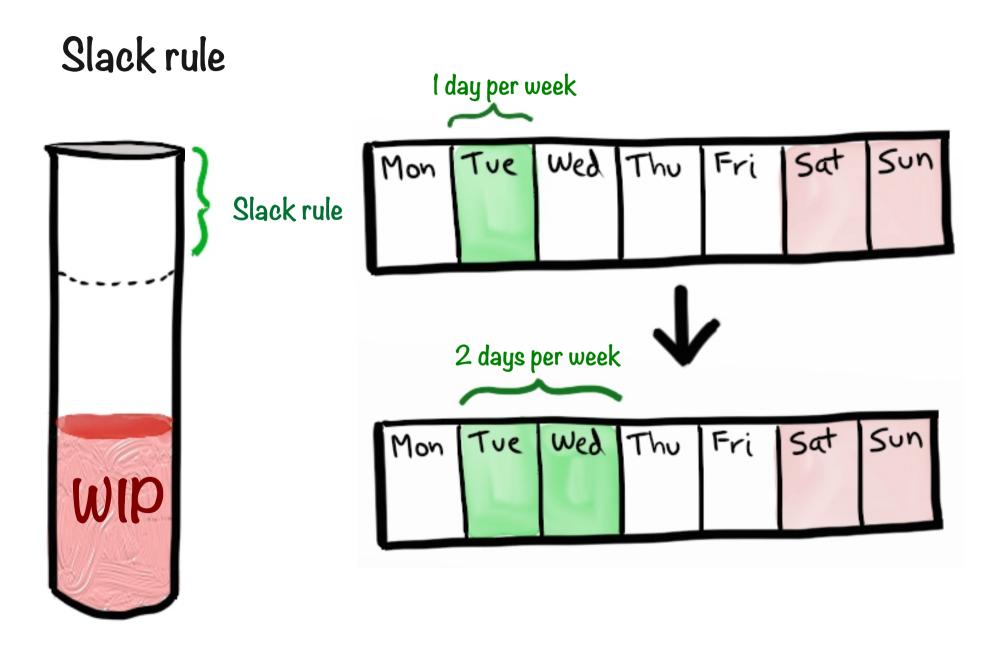


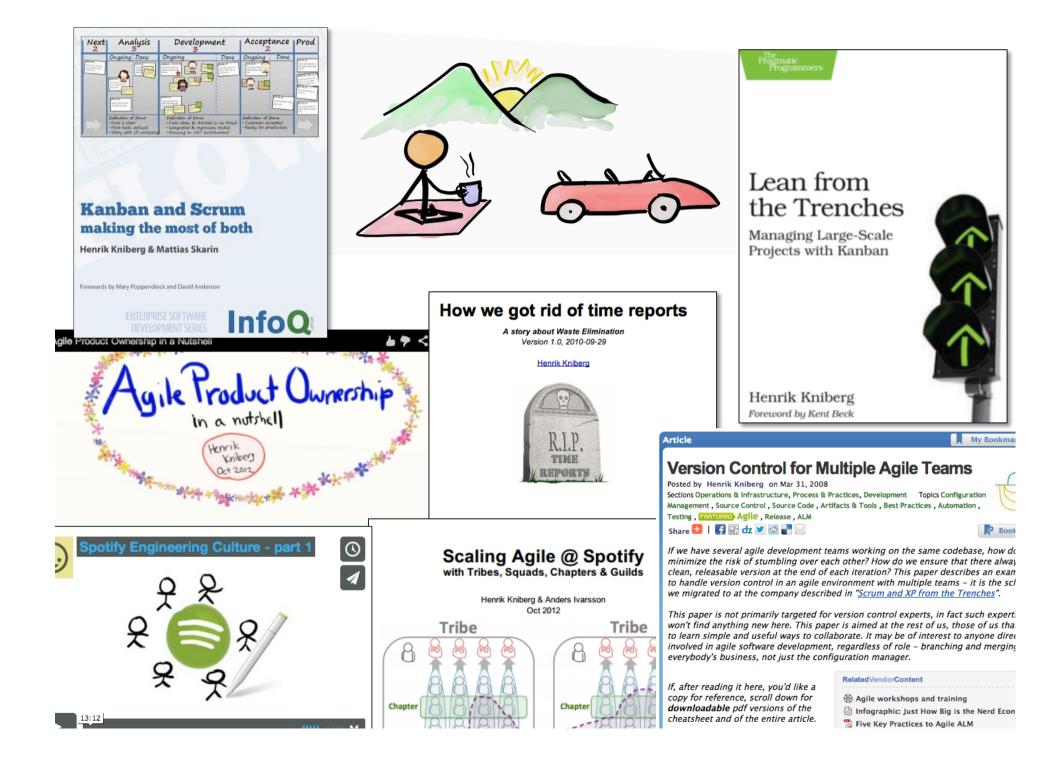
Once upon a weekend

Nov 10-12, 2006

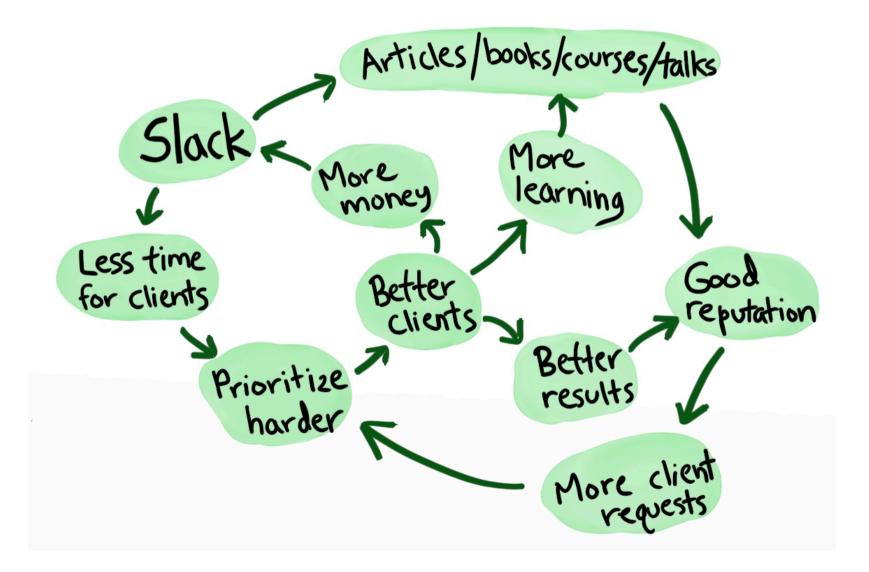


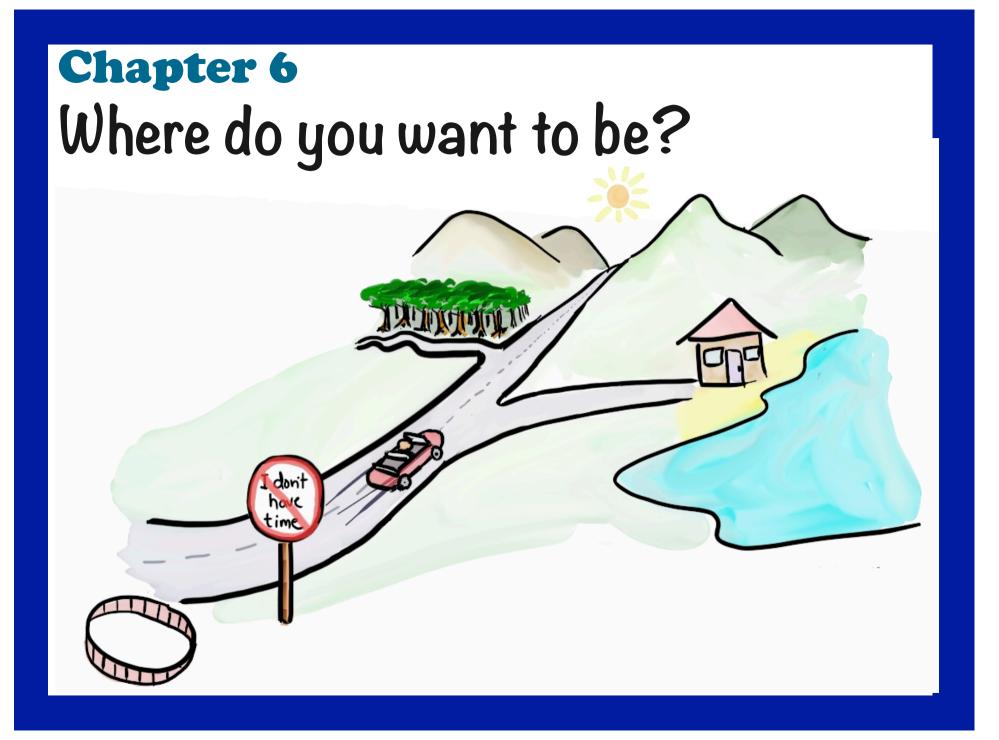






Slack fueled a positive feedback loop!





You ARE what you DO! How do you spend your time?



How do you WANT spend your time? What is your Definition of Awesome?

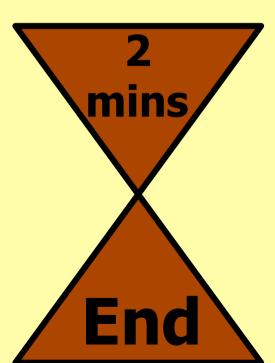


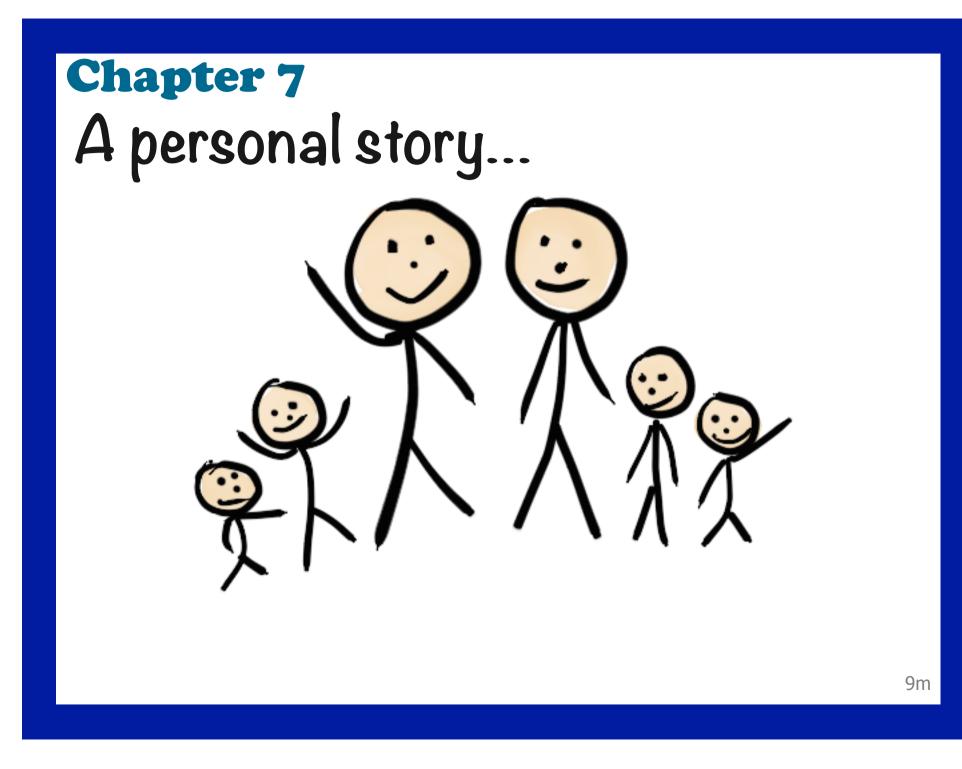
Move towards here

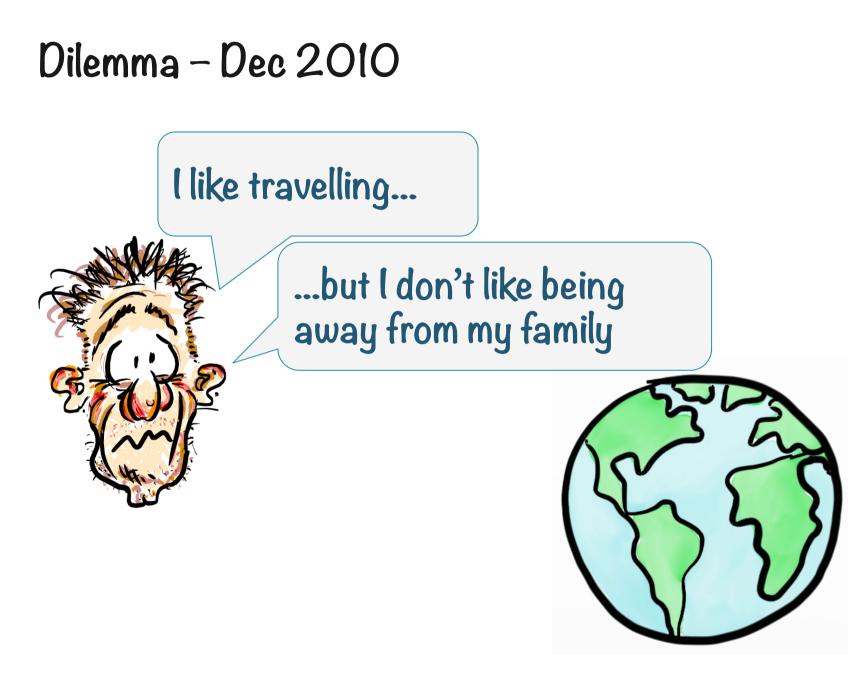


2 minute standup discussion

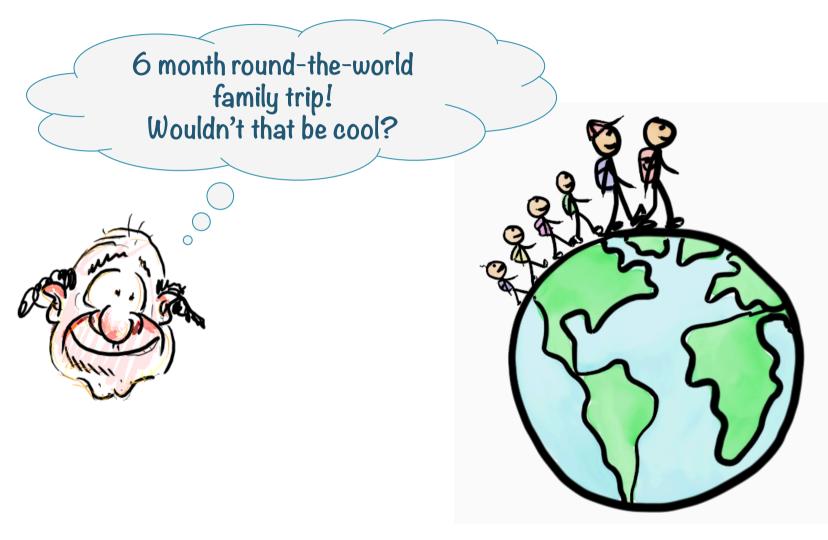
- What is one thing you like to
- spend more time doing?
 What can you spend less time doing, to make that possible?



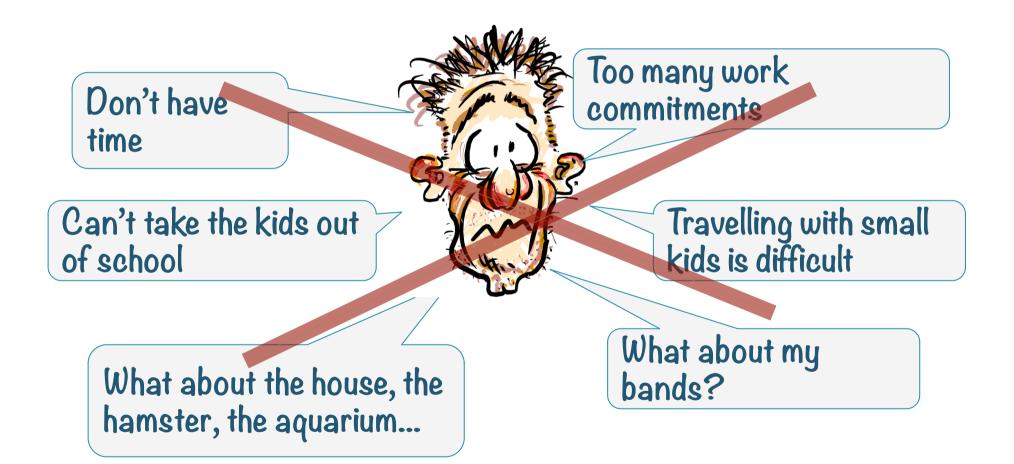




If you could do whatever you want, what would you do?

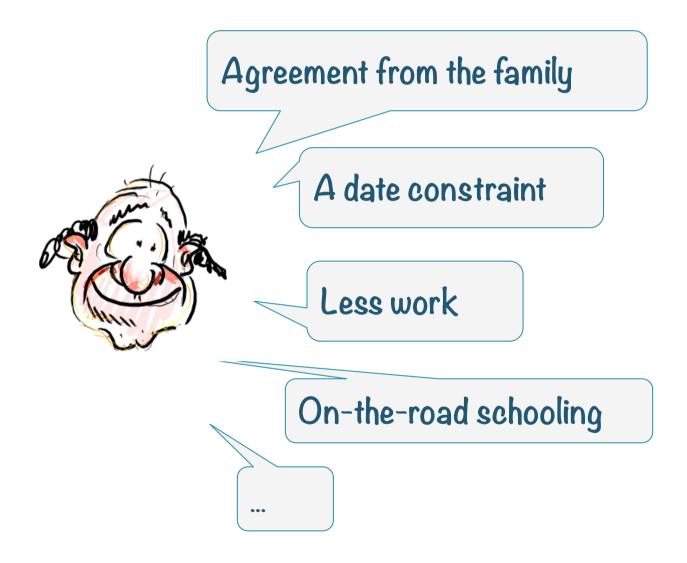


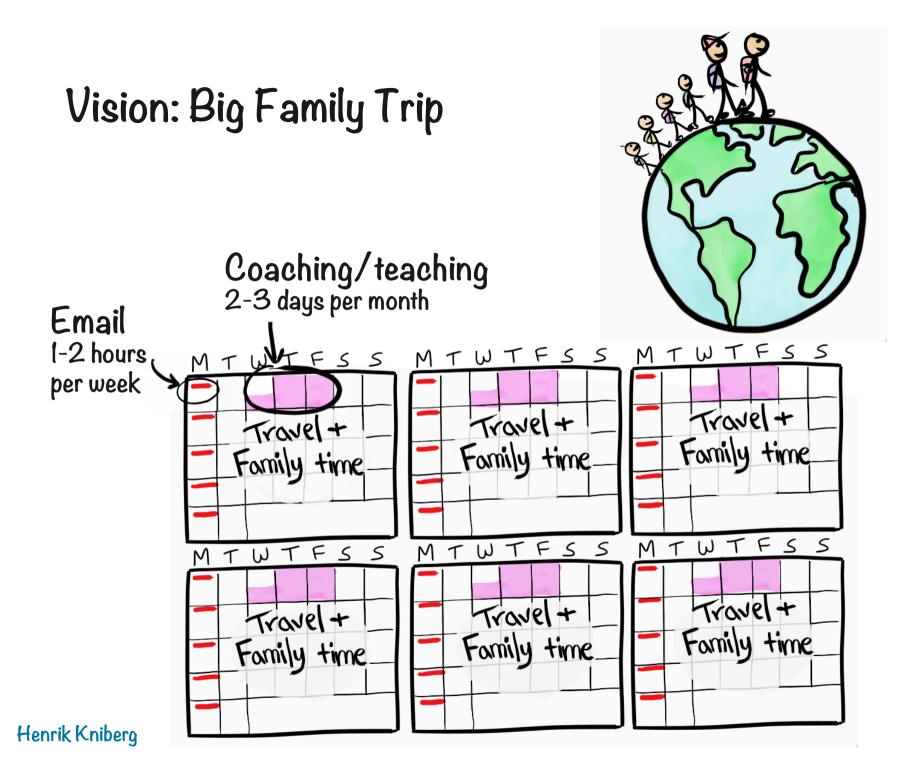
But we can't, because...

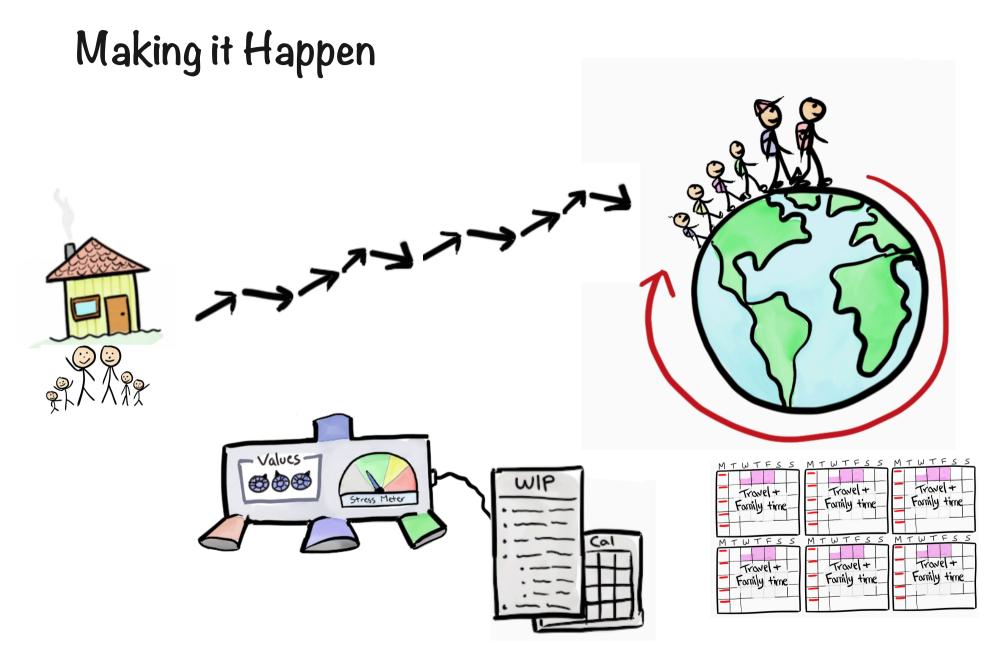


We can't because...

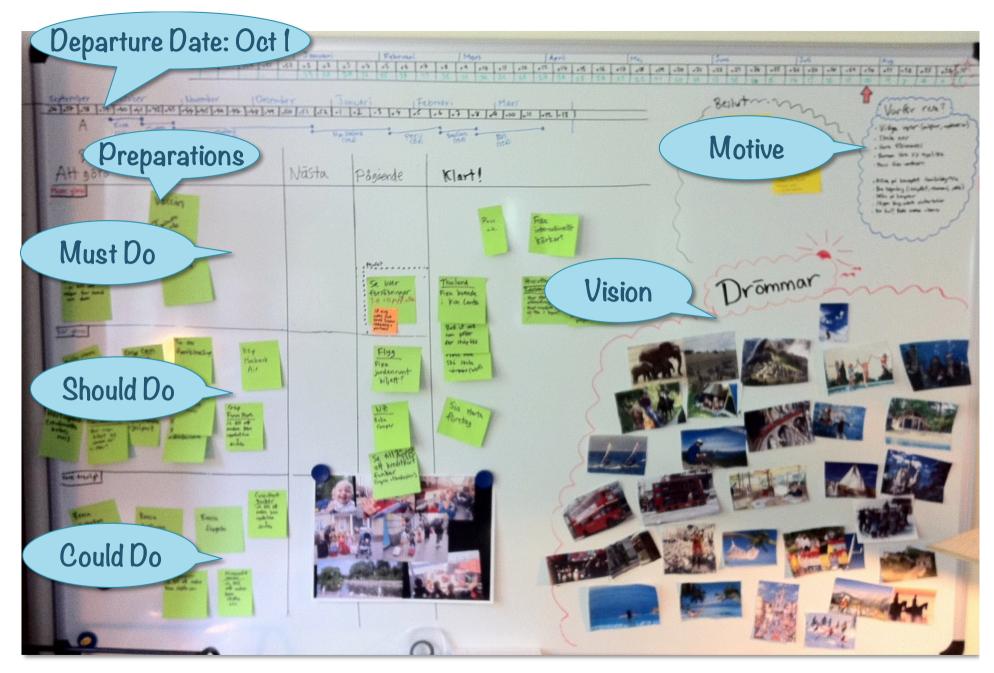
What would it take to make this happen?



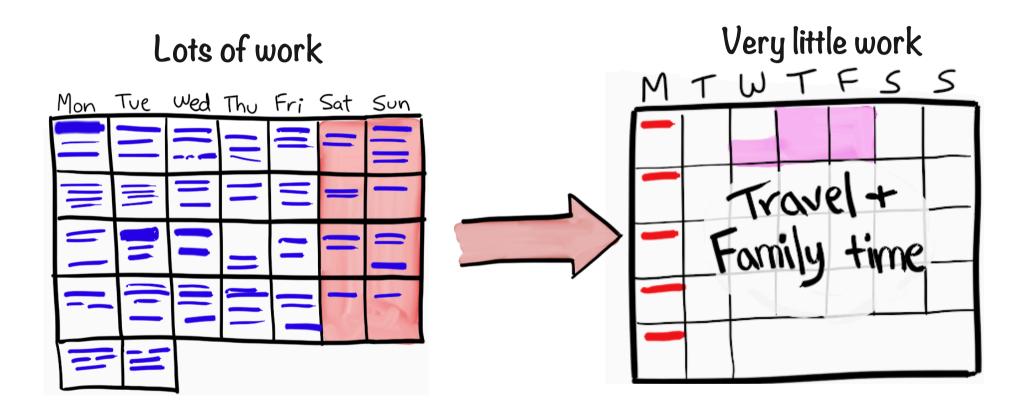




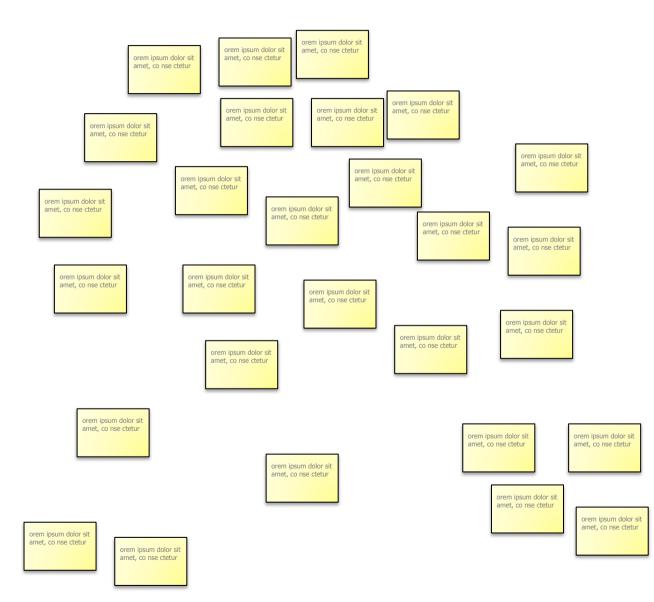


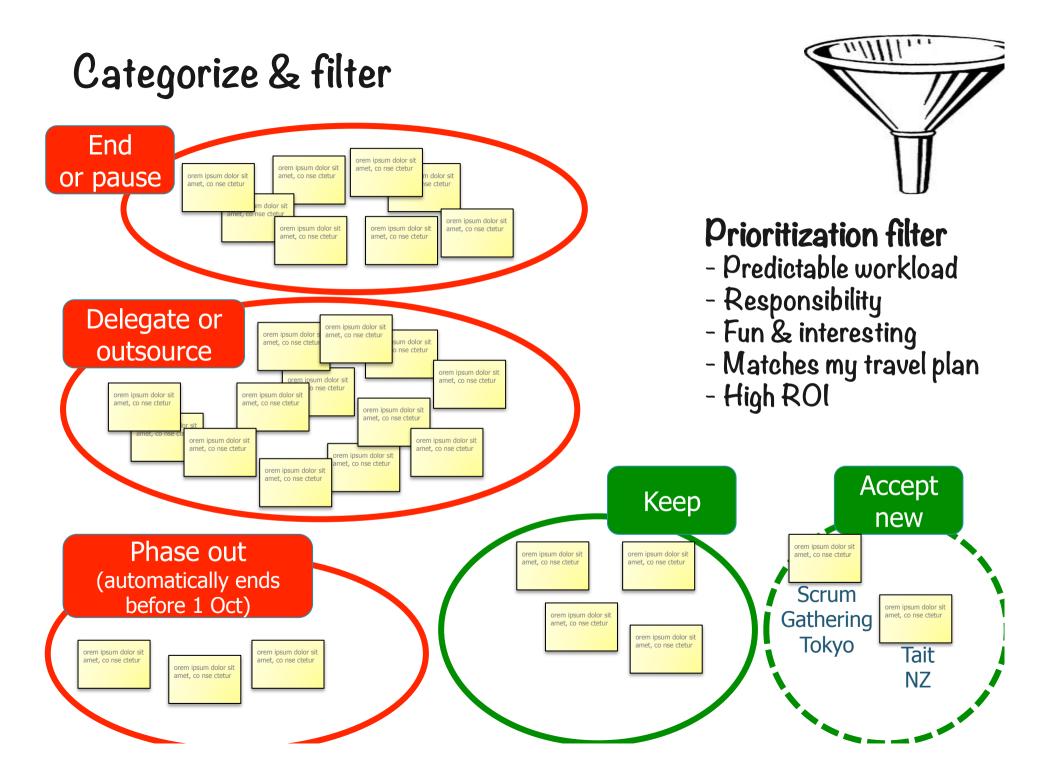


Challenge: Reduce workload

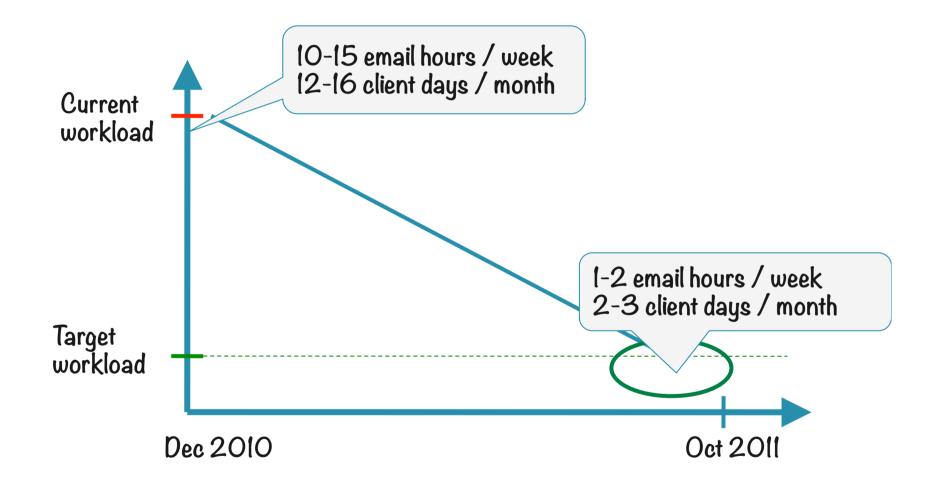


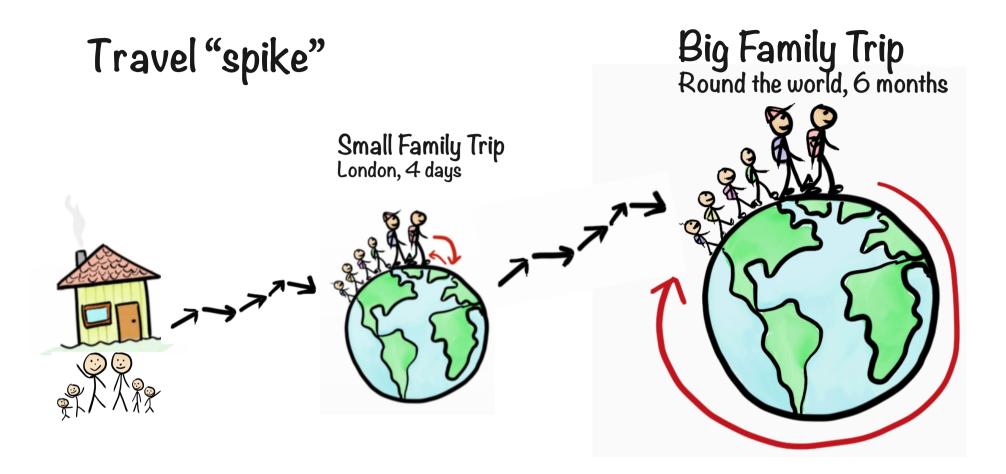
List all commitments/projects/clients





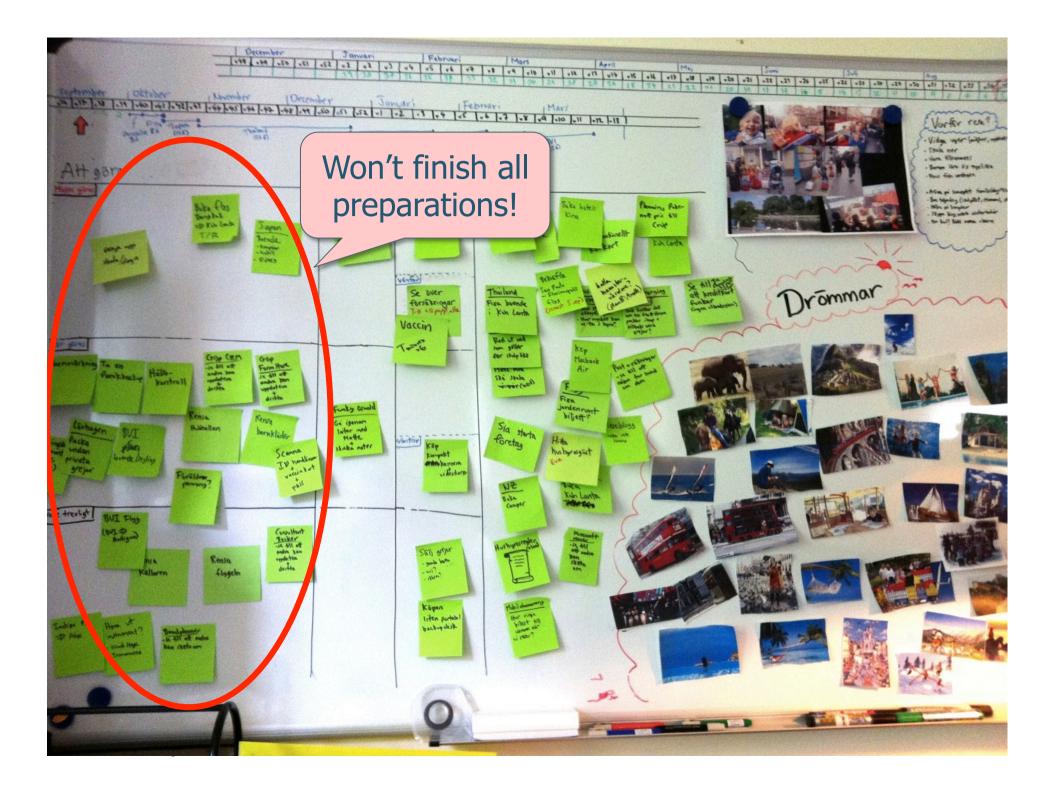
Measure & gradually reduce workload



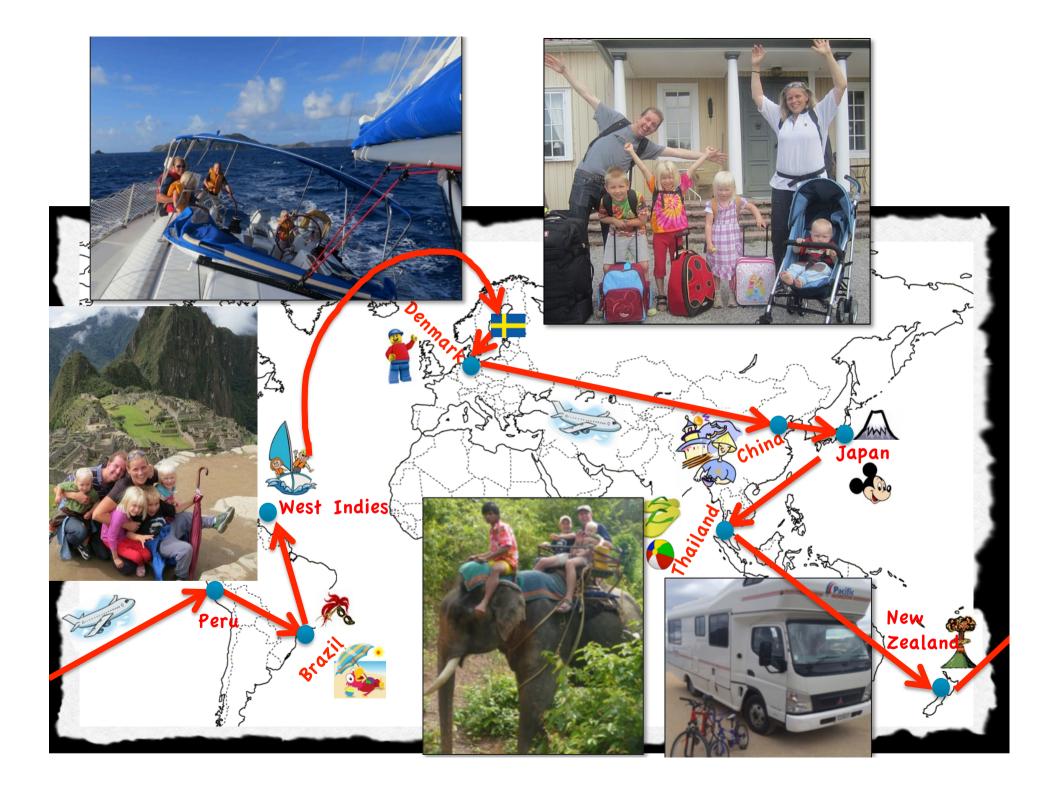




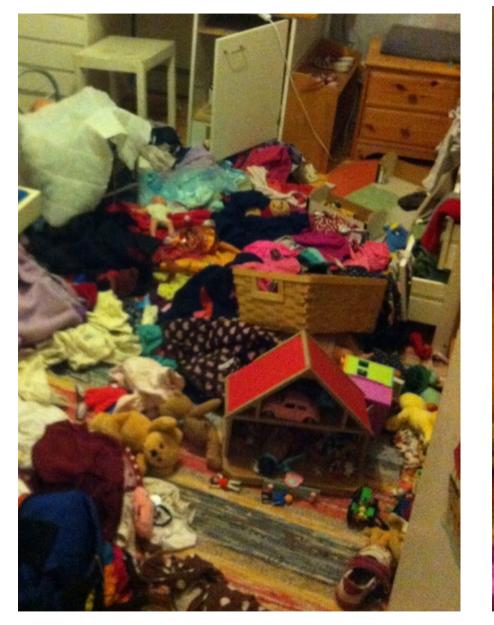






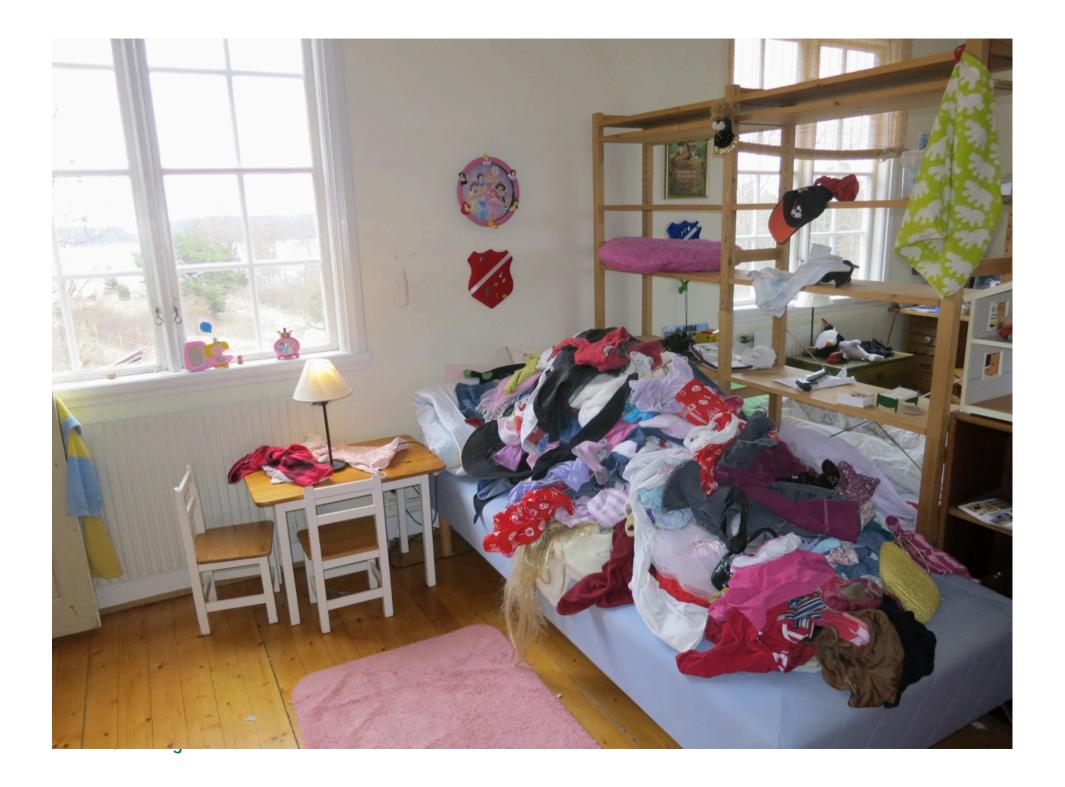








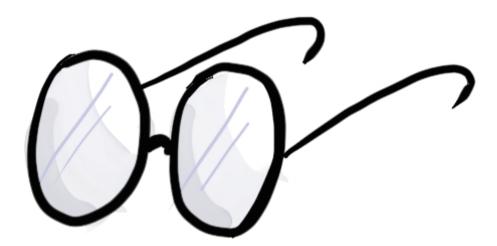




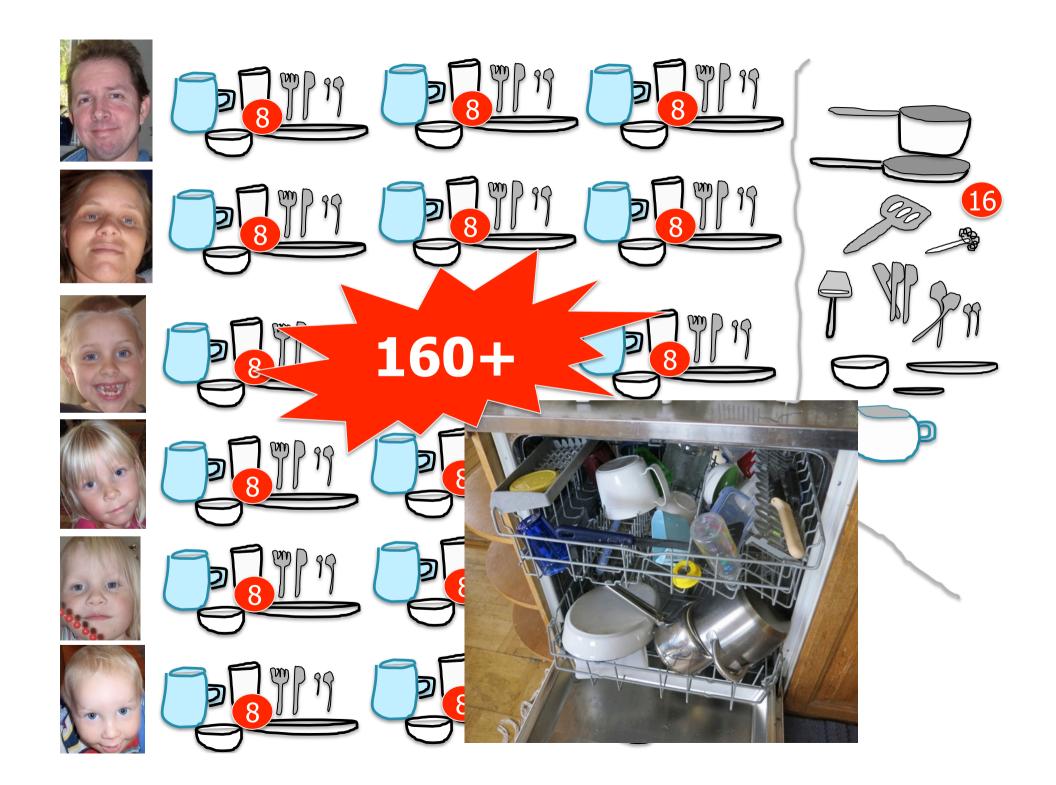


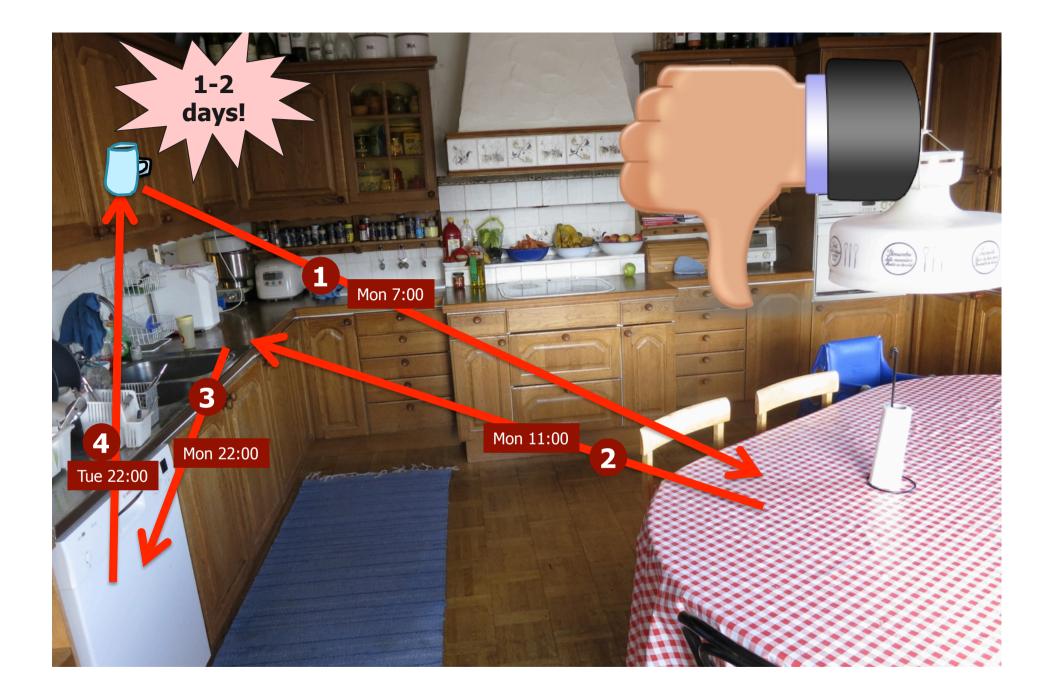


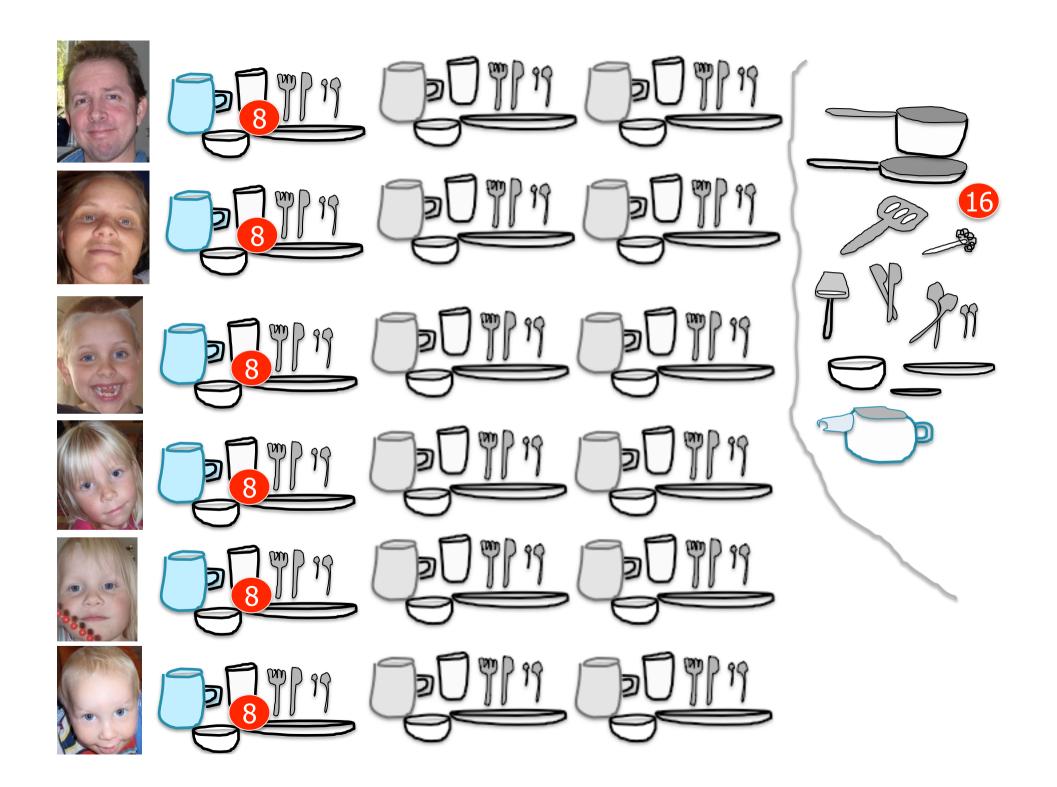
Chapter 8 WIP and Waste is everywhere! Learn to see it.









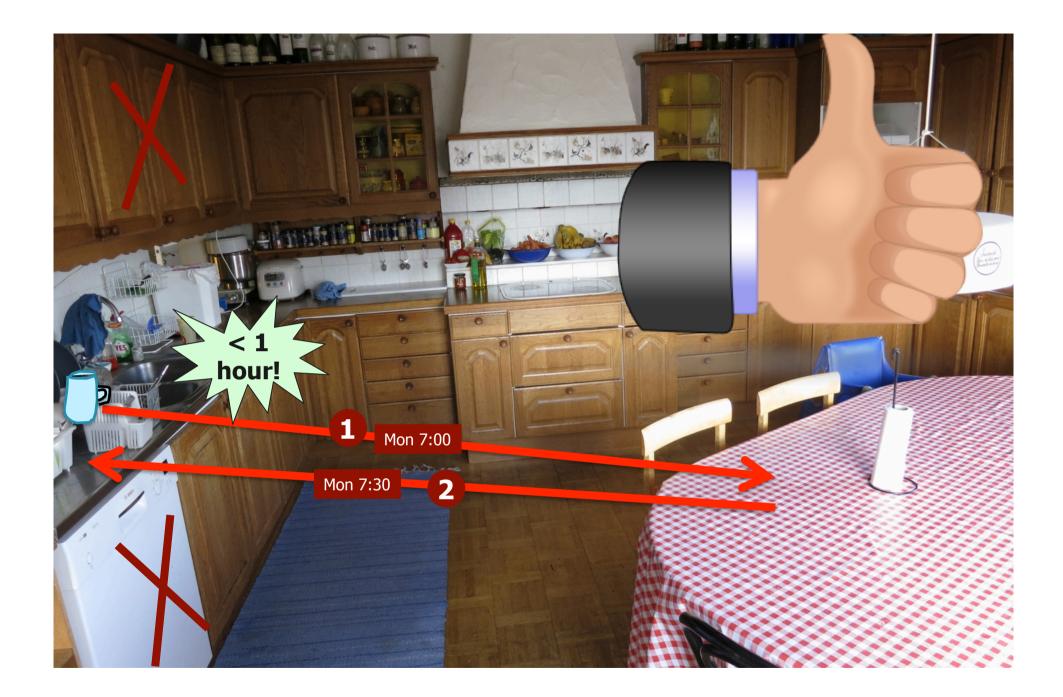




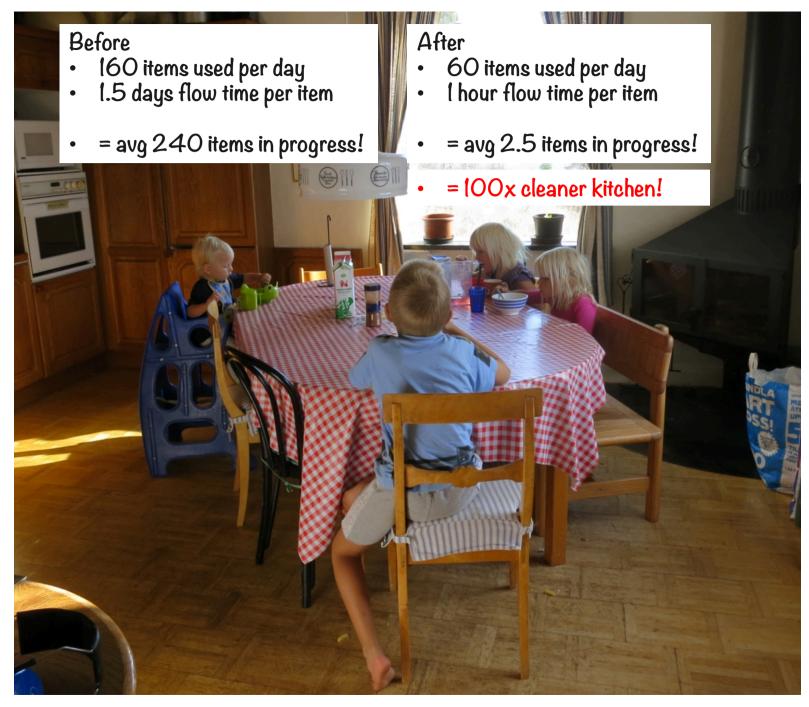
FTENTIK KUNDERY







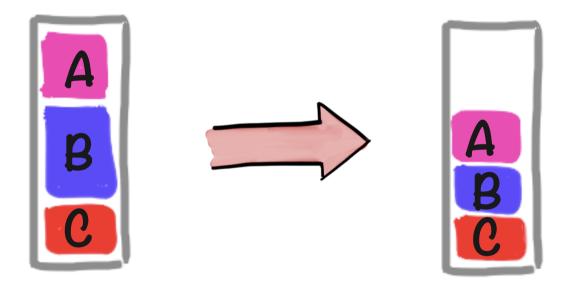
Henrik Kniberg



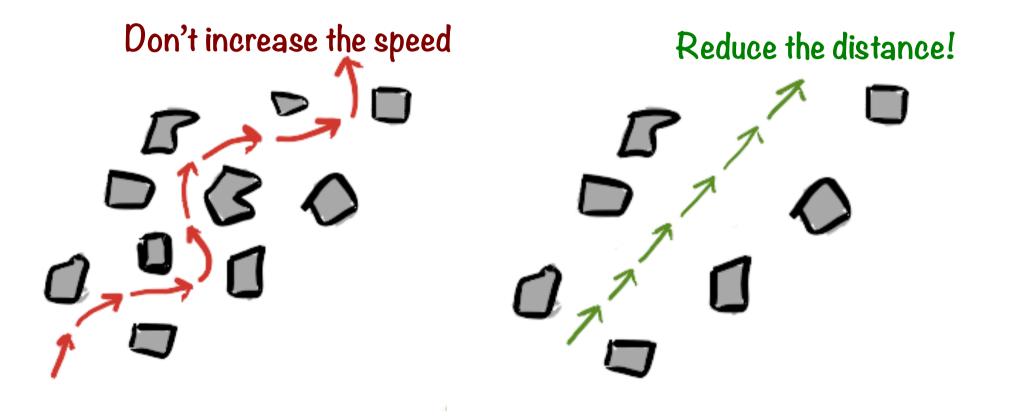
Henrik Kniberg

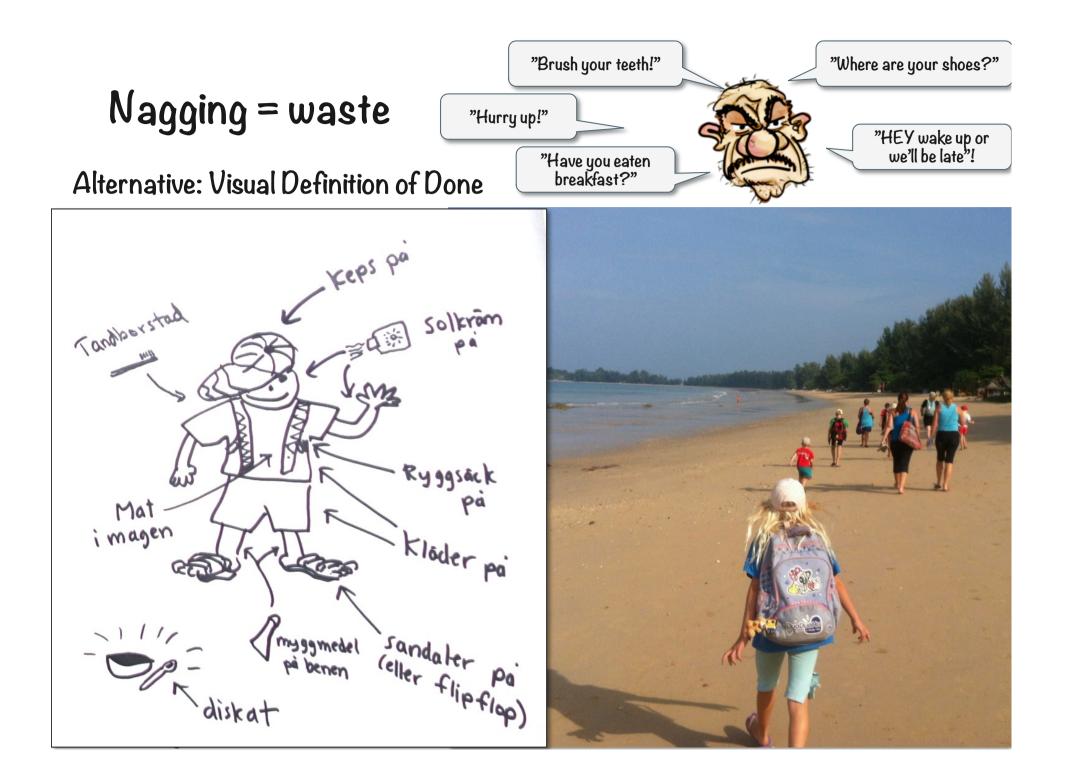
Lean = Reduce Waste

= Achieve the same result with less effort



Lean = get fast by reducing waste









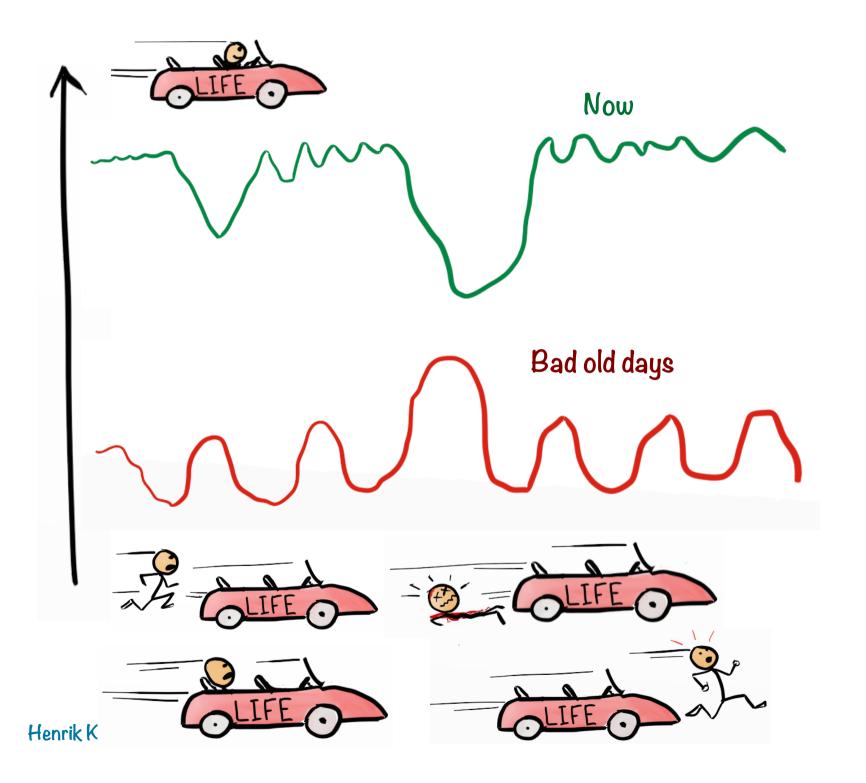
Jerry Weinberg

Henrik Kniberg



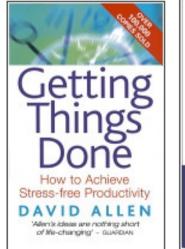
Wrapup

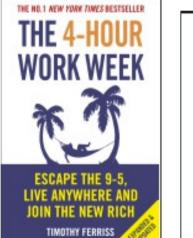


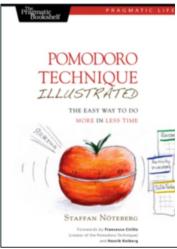


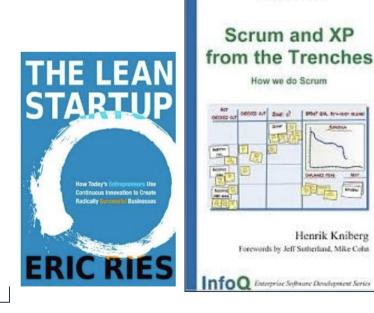
Shu Ha Ri

Shu = Follow the rules Ha = Adapt the rulesRi = Ignore the rules









An agile war story

HALANDO TONS

Air

Henrik Kniberg

